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Developing A Small School District Organizational Profile Utilizing A Theoretical Model

Edward Leon Hensley
University of Nevada, Las Vegas

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DEVELOPING A SMALL SCHOOL DISTRICT ORGANIZATIONAL PROFILE
UTILIZING A THEORETICAL MODEL

University of Nevada, Las Vegas

Ed.D. 1983

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DEVELOPING A SMALL SCHOOL DISTRICT
ORGANIZATIONAL PROFILE
UTILIZING A THEORETICAL MODEL

by

Edward Leon Hensley

A dissertation submitted in partial fulfillment
of the requirements for the degree of

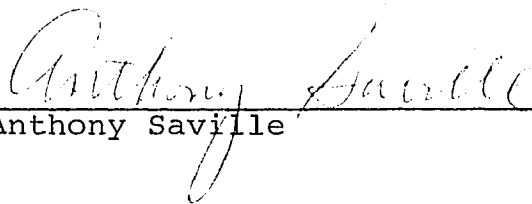
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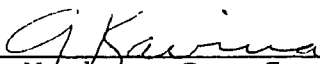
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Department of Educational Administration
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University of Nevada, Las Vegas
May, 1983

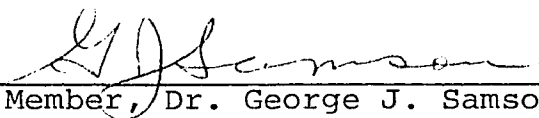
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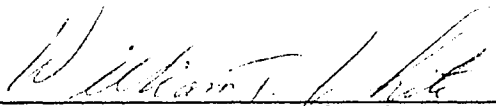
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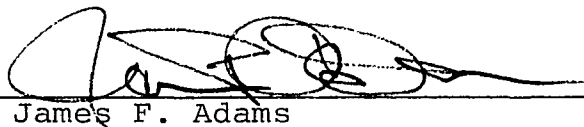
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Las Vegas, Nevada
May, 1983

Abstract

This study developed an evaluation instrument profiling selected components identified in the Getzels-Guba Theoretical Model of a Social System. The instrument targeted public school districts with enrollments of 5000 students or less applying the components of the Model. These components were often not included in the assessment procedures or programs of school districts, but were the phenomena of an informal and highly neglected area of evaluation with respect to school organization. The study surveyed teacher attitudes toward their organization using the components of identity, loyalty, communication, teamwork, security and purpose.

The research of the literature was unsuccessful in revealing a validated instrument similar in criteria to the Getzels-Guba Model. As a result, an instrument and accompanying profile was developed and validated. A battery of questions was designed, incorporating the selected interaction components, surveying areas of interest or concern teachers perceived relating to their school organization. These interest or areas of concern included involvement in decision-making, school operation, and planning.

The questionnaire was validated by Factor Analysis and One-way, Two-way, and Three-way Factor Experiment Analysis of Variance. Response weights or Factor Scores were compared to response correlation determined by Factor Rotation, thereby extracting or retrieving those responses important and significant to 607 teachers in Thirteen (13) school districts in Idaho, California, and Nevada.

The research results validated a questionnaire and accompanying profile based upon the interaction elements of a theoretical model. It surveyed teacher attitudes in relationship to role compatibility with the organization, organization stability, and confidence in administrative leadership. As a result, district administrators were provided an evaluation of the human elements of the organization indicating varying degrees of effectiveness in goal and objective attainment.

CONTENTS

	Page
LIST OF TABLES	vii
LIST OF FIGURES	viii
Chapter	
1. THE PROBLEM	
Introduction	1
Statement of the Problem	4
Need for the Study	5
Assumptions	7
Limitations	9
Design and Procedure	10
Definition of Terms.	11
Organization of the Study.	13
Notes	14
2. REVIEW OF RELATED RESEARCH	
Introduction	16
Early Administration	17
Summary	28
Notes	31
3. RESEARCH DESIGN AND VALIDATION OF THE INSTRUMENT	
Introduction	33
Design	34
Developing the Instrument	35
The Sample	36
The Process	36
Treatment of the Data	37
4. VALIDATION AND ANALYSIS OF DATA	
Introduction	39
Part I	40
Part II	45
Part III	49
Part IV	56
Part V	62
Part VI	66
Summary	75
5. SUMMARIZATION, CONCLUSIONS, AND RECOMMENDATIONS FOR FURTHER STUDY	
Summary	77

	Page
Conclusions	79
Recommendations for Further Study.	88
LIST OF REFERENCES	93
APPENDICES	
A. Getzels and Guba Letters	96
B. American Telephone & Telegraph Work Relations Survey	99
C. Letters of Support From Practicing Superintendents	116
D. Initial or Old Questionnaire	119
E. School Districts used in the Research	123
F. Cover letter sent with Questionnaire	125
G. Revised Questionnaire	127
H. Letter of Clarification	130

TABLES

Table		Page
1.0	Questionnaire (old), Part I Factor Scores	42
2.0	Questionnaire (old), Part II Factor Scores	46
3.0	Questionnaire (old), Part III Factor Scores	51
4.0	Questionnaire (old), Part IV Factor Scores	57
5.0	Questionnaire (old), Part V Factor Scores	63
6.0	Questionnaire (old), Part VI Factor Scores	68

FIGURES

Figure	Page
1.0 Factor Score coefficients Part I Old Questionnaire...	44
2.0 Factor Score coefficients Part II Old Questionnaire..	48
3.0 Factor Score coefficients Part III Old.....	53
Questionnaire	
3.1 Factor Score coefficients Part III Old.....	54
Questionnaire	
3.2 Factor Score coefficients Part III Old.....	55
Questionnaire	
4.0 Factor Score coefficients Part IV Old Questionnaire..	59
4.1 Factor Score coefficients Part IV Old Questionnaire..	60
4.2 Factor Score coefficients Part IV Old Questionnaire..	61
5.0 Factor Score coefficients Part V Old Questionnaire...	65
6.0 Factor Score coefficients Part VI Old Questionnaire..	69
7.0 Mean Response Profile of All Districts Responding....	71
to Old Questions Summarized by Six Parts	
7.1 Mean Response Profile Comparison of a Selected.....	72
Idaho District - Old Questionnaire	
7.2 Mean Response Profile Comparison of a Selected.....	73
California District - Old Questionnaire	
7.3 Mean Response Profile Comparison of a Selected.....	74
Nevada District - Old Questionnaire	
8.0 Mean Response Profile of All Districts Responding....	82
to New Questionnaire Summarized by Question	
8.1 Mean Response Profile Comparison of a Selected.....	83
Idaho District - New Questionnaire	

Figure	Page
8.2 Mean Response Profile Comparison of a Selected..... California District - New Questionnaire	84
8.3 Mean Response Profile Comparison of a Selected..... Nevada District - New Questionnaire	86
9.0 Analysis of Variance - Demographic Data - Age.....	89
9.1 Analysis of Variance - Demographic Data - Sex.....	91

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and at times, sacrifices given during this undertaking. For this consideration and others I offer my sincere love and appreciation.

e.l.h.

May, 1983

Chapter 1

THE PROBLEM

Introduction and Background of the Problem

Establishing a productive relationship between individuals and their environment has long been the goal and aspiration of administration theorists. Since the turn of the century, serious study and research has developed with regard to the organization and the individuals who comprise its structure.

By developing the principles of scientific management, Frederick W. Taylor endeavored to maximize the output of workers within the organization. Utilizing Taylor's work, Henri Fayol expanded the scientific theory by emphasizing and focusing these principles on the operative levels at the lower spectrum of the administrative hierarchy. He advanced the theory by encompassing its five elements (1) to plan, (2) to organize, (3) to command, (4) to coordinate, and (5) to control.¹ Most school administrators began to see themselves as "executives" whose job it was to "manage" school "plants" in a manner similar to efficient and productive factories. . . .² Since administration and management was not a subject of

investigation by educational researchers, Fayol's principles found acceptance in education.

Later research conducted by Mayo, McGregor, and Follett in the famed Hawthorne Electric Plant Studies established that people work for more than the money earned. Although financial reward was important, the concept of human relations, interaction, and morale began to emerge.

Human relationships, the warp and woof of society and of industry, are at their best when difference is solved through conference and cooperation when the parties at interest (1) evoke each other's latent ideas based on the facts of the situations, (2) come to see each other's viewpoints and to understand each other better, and (3) integrate those viewpoints and become united in the pursuit of their common goal.³

The formal structure of an organization provides only a format or guiding characteristic. Owen supports this concept in the following manner:

The formal organization can pattern the roles under its jurisdiction such as teacher role and the principal role, but one must remember that these roles are filled by people who have unique personalities and social needs. In the final analysis, in order to get the organization's work done the people in the various roles must meet face-to-face and interact: they must communicate. This requires interaction between people, not just interaction between roles. Thus, in the school a teacher is much more than the job description would indicate. He is a person; he seeks friendship groups, and he has a need for a primary group affiliation with people, in addition to his professional affiliation with the formal organization.⁴

Within this formal structure was discovered one or more informal organizations that control employee's attitudes and preoccupations.

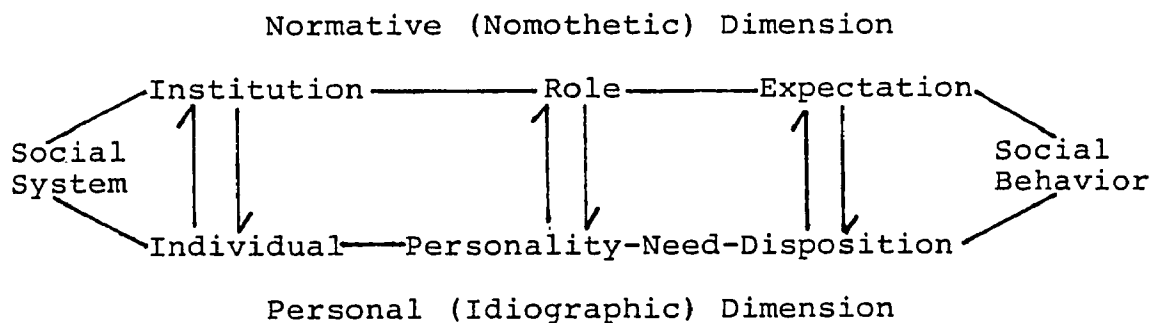
Roethlisberger and Dickson concluded following their observations at the General Electric Plant in

Hawthorne:

It became clear to the investigators that the limits of human collaboration are determined far more by the informal than the formal organization of the plant. Collaboration is not wholly a matter of logical organization. It presupposes social codes, conventions, traditions, and routine or customary ways of responding to situations. Without such basic codes or conventions, effective work relations are not possible.⁵

Elton May reviewed and analyzed these findings to find that the group developed a sense of participation in the critical determinations and became something of a social unity.⁶

Jacob W. Getzels and Egon G. Guba described the organization of a social system which featured a hierarchical role structure. For each role in the structure (principal, teacher, or custodian) there were certain behavioral expectations. But the role incumbent occupying the role had distinctive personality traits and needs as an individual. Thus two (2) dimensions were portrayed which produced organization behavior: the personal dimension (idiographic) and the organizational or normative (nomothetic).



The normative and personal dimensions of social behavior (adapted from J.W. Getzels and E.G. Guba, "Social Behavior and the Administrative Process," School Review, 65 (1957), 429).⁷

Statement of the Problem

The purpose of this study was to develop an instrument profiling selected interaction elements identified in the Getzels-Guba Theoretical Model of a Social System. The use of the instrument was limited to those components as they applied to public school systems with enrollments of 5000 or less.

These elements often were not included in assessment programs of school districts, but were a phenomena of an informal and highly neglected area of evaluation with respect to school organizations.

Specifically, the investigation used the following questions as a basis for the collection and analysis of data:

1. To what degree did a sense of loyalty exist between the staff and the organization?
2. To what extent could a sense of individual identity with the organization's purpose be perceived by the staff?
3. To what extent did adequacy and frequency of formal and informal communication occur?
4. To what extent were employees involved in

decision-making, thereby establishing a feeling of teamwork, homogeneity and security?

5. What was a cumulative profile of the seven previous components as identified by the selected instrument developed?

Need for the Study

Most formal evaluations of school organizations were primarily based upon the degree of objectives and goals being met.

This type of evaluation is described as goal model of organizational evaluation and it assumes that success would be complete or nearly complete attainment of the organization's goals. In practical terms, organizations are usually evaluated on the basis of two dimensions: performance (profit, production rate, sale, etc.) and human factors (attitudes, morale, motivation, group cohesiveness, etc.).

Full effectiveness is never possible under the goal-model concept of evaluation, and the question of just how effective the organization should be is left unanswered.⁸

To measure this process, a questionnaire was developed to measure and determine if a school organization was attaining its desired goals and objectives and simultaneously allowing individuals to attain their own needs and goals. Although established roles were a part of the small system's structure because of its smallness, bureaucracy is not entrenched. This offered a unique opportunity for administrators to promote motivational inducements and reap the rewards of high morale, creativity, and growth of both the individuals and the system.

Neither Getzels nor Guba were able to provide

a validated instrument that could be used to survey attitudes of school people regarding their harmony and complacency with the organization (see correspondence, Appendix A).

Following an unproductive search of ERIC, inquiries were sent to several organizations and institutions in an effort to find validated questionnaires that could be adapted to the research.

The Northwest Regional Education Laboratory and Far West Laboratory for Education Research and Development responded but had not conducted research that would support this effort. They did, however, direct the writer to research efforts that might be of some relevance.

James Litham, Research and Development, University of Wisconsin, was unable to provide the desired validated questionnaires but was supportive of this type of research. Mark LeVine of Chico State University had surveyed customer attitudes of lending and banking institutions but did not anticipate his research would shed light on this study.

After soliciting help from corporations regarding surveys of their employees' attitudes in relation to the organization, AT&T responded. After providing a copy of AT&T's 1981 Work Relationships Survey, Kenneth Rufkin of Morristown, New Jersey indicated that the instrument was used throughout the corporation but had not been validated (see Appendix B). Other questionnaires collected by the writers that dealt with employees attitudes toward their

organizations were not validated.

Support for this study came from small district superintendents such as Scott and Kiley (see Appendix C). Small school systems in terms of material wealth and services were unable to compete with the larger, more cost efficient school system. It was therefore essential that small systems utilized strengths and resources to the maximum. To accomplish this end, each staff member must be attuned to the institutional goals. An instrument should be developed to measure this accomplishment. By evaluating the informal social structure of an organization as it interacts and promotes the individual goals, those resources available to a small school system, with less than 5000 students, could be delivered to its students with maximum efficiency.

Assumptions

Some assumptions concerning this project were as follows:

1. The effectiveness of an organization was not necessarily measured by simply meeting written objectives.
2. The school system was structured to induce positive and negative incentives on employees providing motivation for compliance of rules and attainment of objectives.
3. Staff members were hired to enable the system

to reach its goals as personalities of individuals were adapted to that part of the organization they were seemingly most suited.

4. Behavior nuances could be observed.
5. Operating regularly under the directions of principals and superintendents, teachers were exposed to the situations and procedures used and identified in the questionnaire and should therefore have a reasonably accurate perception of conditions in their school. It was assumed that their perceptions were fairly reported and measured by the questionnaire.
6. It was recognized that varying degrees of importance were associated with each individual's perception of value. Each teacher was consistent in his/her response to the various questions due to his/her individual goals and purposes, aspirations, feelings, interests, beliefs and convictions, attitudes, activities, and concerns.
7. A small school system with less than 5000 students allowed most employees to view the administration of the system at a relatively high profile without interference of multi-levels of management or bureaucracy.

Limitations of the Study

The findings of this study were reviewed in light of the following limitations:

1. This study was not an attempt to make analyses of the data from individual schools within the districts surveyed, nor compare a school with one or more schools. The data presented represented group responses of districts surveyed in the three states.
2. No attempt was made to treat the individual happenings, crises, or influences an individual school district's administration projected into the responses. It was recognized that each individual respondent was motivated by a variety of phenomenon and happenings that effected their professional lives.
3. Since this study was developmental in nature, statistics were limited to the type necessary to validate the instrument.
4. The survey was limited in scope to the characteristics of interactions described in the Getzels-Guba Model.
5. To insure impartial responses to the questions, questionnaires were distributed and returned before the end of March 1982. Most school districts surveyed, negotiated collective bargaining agreements with their teachers and if

an adversary relationship developed as a result of bargaining, it usually came about sometime after March of the bargaining year. Having questionnaires returned prior to the end of March hopefully reduced the effects of collective bargaining on the outcome of the research.

6. The study did not measure school climate, per se, but profile basic interaction elements within the social organizational model, not the bottom line factors.

Design and Procedures

Based upon the Getzels-Guba Model, a questionnaire was devised and validated. To devise an evaluation profile to measure the informal social structure of a small school system was just as strong. Without a valid questionnaire, the research effort was stymied.

The following outline provided a basis for completing the study:

- A. Review of the Literature
 1. Established a theoretical base for the questionnaire development.
 2. Searched for a valid questionnaire.
- B. Development and Administration of the Questionnaire
 1. Selection of questions.

2. Administering to teachers in selected school districts.
- C. Analyses of Data
 1. Types of statistics compiled.
 2. Method utilized to extract data.
 - D. Evaluation and Validation
 - E. Development of Revised, Validated Questionnaire

Definition of Terms

Effectiveness. The accomplishment of the objectives of the organization.⁹

Formal Organizational Structure. Having a table of organization or blueprint of roles and role relationships before the incumbents are selected for the roles.¹⁰

Goal Directed. The role of the individual is directed for the purpose of reaching the expectation of the formal organization structure.¹¹

Individual Identity. A stable self-image maintained in relation to who you are and where you fit.¹²

Informal Organizational Structure. Being made up of individuals with certain personalities whose social behavior may not be aligned with the role and expectations of the institution.¹³

Institutions. An agency established to carry out for a social system or society, certain goals. Their function is contingent upon individual assigned roles by the group.¹⁴

Needs-Disposition. Forces acting upon the personality within an individual created by biological drives. Preference, interest, attitude, needs, goals, and desires that vary and fluctuate in specificity but are patterned and interrelated.¹⁵

Normative (nomothetic) Dimension. A social system made up for the institution relating to its various roles and their expectations in progression.¹⁶

Organization Climate. The feeling which exists in a given school and the variability in this feeling as one moves from school to school. ¹⁷

Organizational Profile. A positive, negative, or neutral categorization scheme that patterns responses individuals make concerning their feelings toward organization. ¹⁸

Personal (idiographic) Dimension. A social system made up for the individuals relating to their various personalities, motivations, needs-disposition, and behaviors. ¹⁹

Personality. An inordinately elusive concept somewhat that is observed by someone else and stimulated by external values.²⁰

Role. The individual's relationship to personality that defines his participation in a interactive process.²¹

Social Behavior. Encompassing all a person is or does, individual as a whole is the personality and dictates outward actions.²²

Social System. A conceptual assembly of institutional organization and individuals identified and functioning with varying degrees of interdependence as an organized unit of the social order.²³

Validate (Logical). Measures or is specifically related to the trait(s) for which it was designed.²⁴

Validate (Empirical). Predicting successful performance, or how well it accomplishes a practical purpose.²⁵

Organization of the Study

Chapter 1 included the Introduction and Background of the Problem, Statement of the Problem, Need for the Study, Assumptions, Limitations, Design and Organization of the Study. Chapter 2 reviewed the Related Research. Chapter 3 described the Design of the Study, Collection of Data and Validation and Analysis of the Original Instrument. Chapter 4 Analyzed the Data and Development of the Final Instrument. Chapter 5 included the Summary, Conclusion, and Recommendations.

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Chapter 2

REVIEW OF RELATED RESEARCH

Introduction

Impressions gained from the early writers indicated education very much wanted to evaluate itself like industry. However, industry involved people who controlled machines and things, while education worked with people who taught and worked with children. Parallels were difficult to draw, but the behavior of the people destined to mold the lives of the clients (students or product), that they came in contact with on a regular basis, closely resembled those of industrial organizational management.

It was assumed in business that the raw product coming into the process was pure and without fault. Once the process began, machines may have ruined the product and caused a malfunction but was usually quickly identified, causing minor damage.¹ Conversely, when the process began in education, machines did not influence the product. People, especially parents and school staff, influenced the product both positively and negatively, sometimes causing damage that could not be discarded, as in industry, but endured by society for years to come.

It was important that administrators maintained safeguards throughout the evaluation process and continually scrutinized management practices as related to the employees who touched and effected the destiny of each child in our school system. By effectively monitoring and evaluating the social or informal structure as efficiently as we monitored the formal structure of our school organization, educators could affect the morale, well-being and solve many of the problems associated with a small school system that could not necessarily be identified and solved by a curriculum or program study. This effort was essentially developed to build upon the efforts of the researchers of the past while focused on the social or people aspect of school management and evaluated the awareness and behavioral characteristics of the individuals within the organization.

Early Administration

As Woodrow Wilson said in 1887, "The object of administrative study is to rescue executive methods from the confusion and costliness of empirical study and set them upon foundations."²

Frederick Taylor and his Scientific Movement was stimulated by industry to lower unit cost of producing goods and promoted his "principles of scientific management". These principles became hallmarks for school administrators in the early 1900's. To promote standards and moti-

vate people through their own economic self-interest voided the concern for the emotional well-being of the worker.

Henri Fayol, using Taylor's scientific theory, was the first to emphasize the importance of teaching the principles of administration, which Wilson had called for, when he defined administration as comprising five elements: (1) to plan, (2) to organize, (3) to command, (4) to coordinate, and (5) to control.³

By introducing the concept of bureaucracy to the management field, Max Weber believed that the bureaucratic organization was superior to all other forms of organizations. He envisioned these principles of administration:

1. A division of labor based on functional specialization.
2. A well-defined hierarchy of authority.
3. A system of rules governing the rights and duties of employees.
4. A system of procedures for dealing with work situation.
5. Impersonality of interpersonal relations.
6. Selection and promotion based only on technical competence.⁴

Luther Gulick and Lyndell Urwick provided a detailed and systematic treatment of the intricacies of bureaucratic stabilization.⁵

Their work brought the Weberian bureaucratic principle of hierarchical structure to explication. Their PODSCORB, an acronym for: Planning, Organizing, Directing, Staffing, Coordinating, Reporting, and Budgeting was a classic invention in the field. Coupled with the concept of "six subordinates-per-supervisor" and "delegation of

responsibility", this answered the question, what do executives do?⁶

The mid-1930's developed a trend that viewed the development of human relations in the management process. Preliminary studies were initiated in England at the National Institute of Industrial Psychology related to the human factor. However, it was not until Elton Mayo in the now famous Hawthorne Study and his associates, Roethlisberger, Dickson and Whitehead studied the workers of the plant. Boredom, monotony, and repetition created problems of less production and high employee turnover. Although a test was conducted to determine increased output through better illuminated working conditions, it concluded that production was increased by the human aspect of management.

It became clear to the investigators that the limits of human collaboration are determined far more by the informal than the formal organization of the plant. Collaboration is not wholly a matter of logical organization. It presupposes social codes, conventions, traditions, and routine or customary ways of responding to situations. Without such basic codes or conventions, effective work relations are not possible.⁷

New concepts were now available for use by administrators approaching their work. Among them were (1) morale, (2) group dynamics, (3) democratic supervision, and (4) personnel relations. The human relations movement emphasized the human and interpersonal factors for administering the affairs of organizations. Supervisors in particular drew heavily on human relations concepts, placing stress on such notions as "democratic" procedure,

"involvement", motivational techniques, and the sociometry of leadership.⁸

Previous mention of the types of leadership, Autocratic, Democratic, and Laissez-Faire developed by Lewin, Lippitt and White continued with Rensis Likert's attempts for desirable organizations in terms of management behaviors. His "System 4" approach found that participative management was most effective in producing loyalty, cooperation, motivation and higher performance standards.

The Managerial Grid developed by Robert Blake and Jane Mouton produced a two-dimensional schematic, sometimes referred to as managing conflict, in an effort to integrate organization and the individual. Managers could be categorized in relation to their concern for production and/or their concern for people.

The studies of the Organizational Climate contributed to the literature by endeavoring to distinguish between the influence organizations had on their members and the influence members exerted on their organization. The school climate was perhaps the necessary link between organizational structure and teacher attitude and behavior. Common purpose, trust, and satisfaction created the environment or climate of the world about us. Matthew Miles' concept of "organizational health" took into consideration the prevailing flavor, attitude and sentiment and orientation of a given school. Miles described ten (10) dimensions (variables) of a healthy school:

- 1) goal focus....exhibits reasonably clear and accepted goals
- 2) communication adequacy....relatively distortion-free
- 3) optimal power equalization....equitable distribution of influence to all levels of the organization
- 4) resource utilization....effective and efficient use of inputs, both human and material
- 5) cohesiveness....school reflects reciprocally satisfying vectors of influence between the inhabitants and the school
- 6) morale.....a feeling of well-being among the staff
- 7) innovativeness....self-renewing properties
- 8) & autonomy and adaptation....an active response
- 9) to its environment
- 10) problem-solving adequacies....school maintains and strengthens its problem-solving capabilities.⁹

The Organizational Climate Description Questionnaire was developed by Halpin and Croft as a means to measure and chart the difference in "feel" which characterized individual schools. The instrument examined eight dimensions of organizational climate, four of which focused on teacher behavior and four on the behavior of the principal.

The eight dimensions of Organizational Climate were:

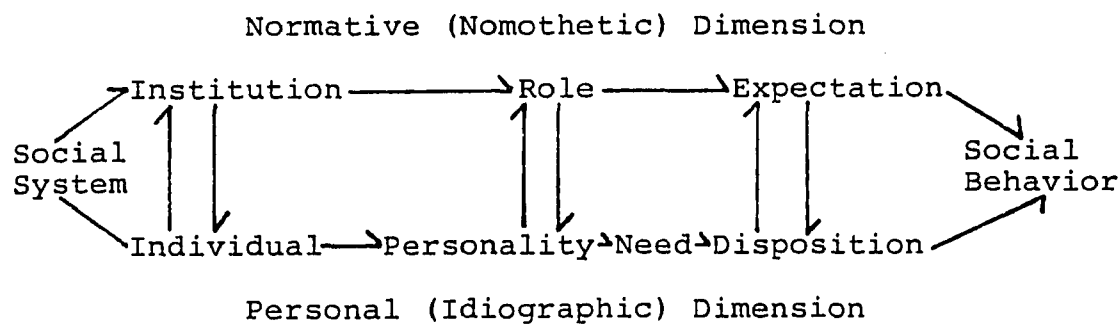
- | | |
|--------|--------------------------------|
| Group | a) Disengagement |
| | b) Hindrance |
| | c) Esprit |
| | d) Intimacy |
| Leader | e) Aloofness |
| | f) Production Emphasis |
| | g) Trust |
| | h) Consideration ¹⁰ |

Litwin and Stringer discovered that by varying the leadership style in each of three simulated organizations, they were able to create three different climates, each with distinct implications for member performance and satisfaction.

Leadership, Climate and Effectiveness: Litwin
and Stringer¹¹

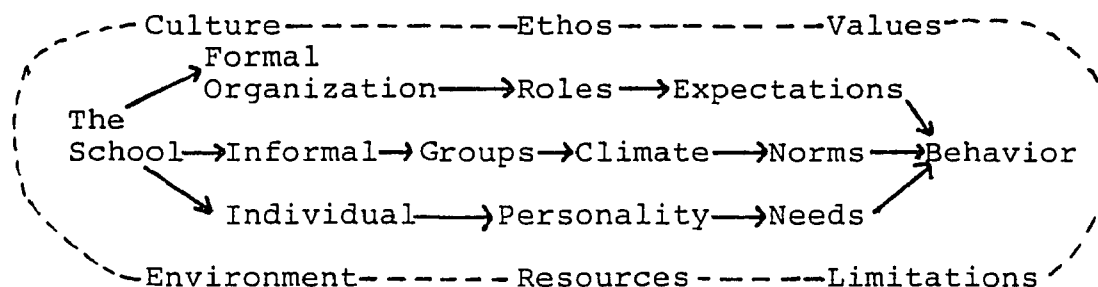
Leadership	Climate	Effectiveness
Organization A Bureaucratic leadership	Closed	Performance low Satisfaction low
Organization B Human relations leadership	Warm Supportive Friendly	Performance low Satisfaction very high Innovation high
Organization C Human resources Leadership	Supportive Goal- oriented	Performance very high Satisfaction high Innovation very high

Jacob W. Getzels and Egon G. Guba described the organization of a social system which features a hierarchical role structure. For each role in the structure, principal, teacher, or custodian, there were certain behavioral expectations. But the role incumbent occupying the role had distinctive personality traits and needs as an individual. Thus two dimensions which were significant factors in producing organizational behavior: the personal dimension (idiographic) and the organizational or normative (nomothetic).



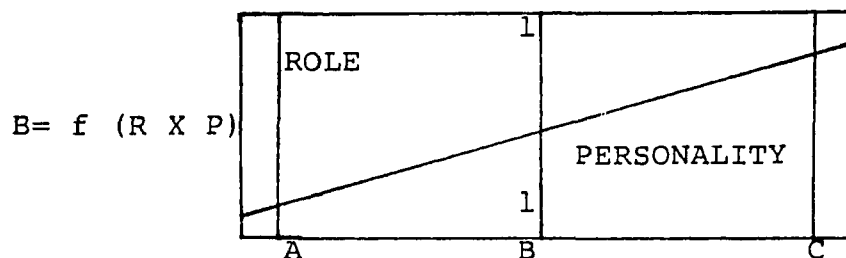
The normative and personal dimensions of social

behavior adapted from J.W. Getzels and E.G. Guba, "Social Behavior and the Administrative Process," *School Review*, 65 (1957), 429.¹²



(Adopted from L.W. Downey, "Who Shall Train Our Administrators," in D.E. Tope, ed., A Forward Look: The Preparation of School Administrators, 1970, Eugene: Bureau of Educational Research, University of Oregon, 1960, p.97)¹³

The social system was therefore defined in the normative axis by its institution, each institution by its constituent roles and each role by its expectation. The personal axis was defined by personality and that personality's needs-disposition thus written by way of shorthand notation. The general equation $B=f(RXP)$, where B was observed behavior, R was given institutional role defined by the expectations attached to it, and P was the personality of the particular role incumbent defined by his needs-dispositions.



(Adapted from J.W. Getzels and E.G. Guba, "Social Behavior and the Administrative Process," *School Review*, 65 (1957) 430).¹⁴

Getzels-Guba further illustrated how, dependent on the system, the role or the personality, behavior varied. Their illustration used A to prescribe a military role which gave little individual discretion and C, the opposite, that described complete individual discretion. Therefore, B prescribed a balance between the two extremes. Ultimately, behavior was social and within that social system the function of both role and personality varied with different situations and circumstances.

School Administrators continued to deal with interplay and proportion of the role and personality components of behavior. The role expectation clarified the framework members of the organization would work within to achieve the organization's mission or purpose. Understanding and agreement about purpose by a school would seem to require a good deal of interaction among members of the organization.¹⁵

A questionnaire from the Bell System (Appendix B), although not validated, was an effort on the part of American Telephone and Telegraph to assess and measure the social behavior of employees interacting with the hierarchy. The process of administration deals essentially with social behavior in a hierarchical setting.¹⁶

The Getzels-Guba Model sought to address the social

interaction between the organization and the employees. The unique task of administration, at least with respect to staff relations, is to integrate the expectations of the institution and the disposition of the individuals in a way that is at once organizationally fruitful and individually satisfying.¹⁷

Questions posed by the model and in many ways developed in the Bell System Survey dealt with:

1. Security, loyalty, and teamwork.

If, for example, much conflict or tension in an organization makes for ineffective performance, then less conflict will make for less ineffectiveness, and no conflict will make for effective performance. As has been demonstrated, crucial relations in a social system may not be linear but curvilinear. Too much tension--frustration-- is debilitating. But too little tension--boredom-- may be equally debilitating. Too much dissatisfaction may inhibit effort. But too much satisfaction can have the same effect. In short, there may be a level of conflict, or tension, or dissatisfaction between "much" and "none" which is optimum for organizational effectiveness. The important relations in a social system are perhaps not symmetrical or linear, as is so often assumed, but asymmetrical and curvilinear.¹⁸

2. Communication

It has been argued that the frustrating effect of role conflict is a function not only of the existential contradictions in expectations but of poor communications within the social system.¹⁹

3. Confidence, trust, and purpose

For an organization to stress effectiveness, goals, norms, and productivity without regard to the dispositions, strengths, and desires of its members is quite short-sighted. But effectiveness and efficiency are not unrelated. Most people in an organization wish to fulfill the expectations of their roles and thus contribute to the organization's purposes. They also want, however, to contribute in terms of their own needs, dispositions, and particular competences.²⁰

4. Identity and purpose

What are the expectations held for teachers as they view them?

How do these expectations accord with the expectations of other roles teachers occupy?
 What ways are the several sets of expectations inconsistent?
 How do the inconsistencies vary from teaching situation to another?²¹

Getzels and Guba researched the role-personality conflict that occurred in schools with regard to the type of conflict that developed between the teacher and the principal.

Specifically, the following relationships were postulated between the degree of this type of role-personality conflict and the satisfaction of the teacher in the school, his feeling of competence as a teacher, his confidence in the leadership of the principal, and the principal's rating of the teacher's effectiveness:

1. Teachers with a low degree of role-personality conflict will rate themselves higher in teaching satisfaction than will teachers with a high degree of role-personality conflict.
2. Teachers with a low degree of role-personality conflict will rate themselves higher in teaching competence than will teachers with a high degree of conflict.
3. Teachers with a low degree of role-personality conflict will express greater confidence in the leadership of the principal than will teachers with a high degree of conflict.
4. Teachers with a low degree of role-personality conflict will be rated by the principals as more effective than teachers with a high degree of conflict.²²

Research discovered by Getzels and Guba indicated role-personality conflicts among teachers created distinct patterns.

In addition to using checklist questionnaire items, the teachers were asked to write statements giving the reasons for their satisfaction ratings. A content analysis of these statements showed that teachers low in role-personality conflict and high in satisfaction almost unanimously referred to the fine qualities of the principal and hardly mentioned other factors. In contrast, teachers high in role-personality conflict and low in satisfaction generally failed to mention the

principal but tended instead to focus on disagreeable conditions such as shortage of equipment and materials, onerous extracurricular duties, friction among teachers, unwanted teaching assignments, lack of pupil interest, the nature of the community, and even the character of the principal's wife.²³

Getzels-Guba observed that the social organization was best served when the manager or administrator maintained rationality.

The administrative claim to obedience - or perhaps better here, to cooperation - ideally finds its roots in the third source of legitimate authority: Rationality. He has the technical training and the competence to allocate and integrate the roles, personnel, and facilities required for attaining the goals of the system.²⁴

Model 7-S developed by Pascale and Athos presented a framework of management whereby the staff and subordinate goals were blended with the analytical methodologies. The soft S's, staff, style, and skill were combined with the hard S's, strategy, structure, system, and blended with superordinate goals to form an organization where shared values of the people within the organization were included. By comparing Japanese businesses with similar sized American companies, the authors revealed that the Japanese executives assume it was their task to attend to much more of the whole person, and not leave so much to other institutions (such as government, family, or religious ones).²⁵ The American executive had traditionally maintained a much more economic view of the employee but mandates of federal law widened their perspective. In contrast, the personnel problems of American industry were greater, more painful

and costly than to the Japanese.

In William Quchi's, Theory Z, he proposed a corporate philosophy rather than an individual philosophy as stated by McGregor. Quchi professed to alter the culture of a whole organization in understanding the difference that created how the whole organization was put together and managed. The first lesson of Theory Z was trust. Productivity and trust go hand in hand, strange as it may seem.²⁶

For organizations and their leaders to move from where they were to Theory Z type management required the executive officer to work openly, candidly, and in a trusting manner with his or her subordinates. Once the team relationship had begun, philosophies and goals of the organization were developed by those who belong to the organization.

To initiate the involvement of individuals, thus leading to naturally developed cohesive teams, created the stability necessary for lifetime employment which was a cornerstone of Japanese industry.

Summary

For interpersonal relationships to be developed in the management of organizations, particularly school systems, staff members must understand how their role and social behavior aligned with the expectation of the organization. If this relationship was to be particularistic,

it was determined by how staff members feel toward each other, and not the position or institution role they acquired within the organization. This type of relationship was not possible if decision making and communication were conducted solely in the nomothetic dimension as per policy or administrative guidelines.

To enable healthy morale and creative productivity among staff, school administrators were required at times to relinquish their bureaucratic hierarchy. By proceeding along the course of the idiographic dimension and establishing interplay between the two dimensions, goal attainment with lessened conflict evolved. Success to this end rested solely upon the administrators' skills and abilities to develop interaction of one's role and personality toward both the personal and the normative behavior outcomes.

Reaching a consensus by members of the school staff remained the greatest challenge to school administrators. School faculties, representing vested interest, must ultimately be moved toward consensus of opinions as conceived by Pascale and Quchi. However, boards of trustees continued to ask the question, "Who is in charge?" The time and patience required to transcend from "majority rules" to "consensus" continued to involve more time than the hierarchy could tolerate. Decisions were made that continued to entail an unhappy minority. However, the rational administrator facilitated the operation of the social system within the organization enabling goals and

objective obtainment at a comfortable tension level.

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Chapter 3

RESEARCH DESIGN AND VALIDATION OF THE INSTRUMENT

Introduction

The purpose of this study was to develop an instrument profiling specified interaction elements of a small school district as identified in the Getzels-Guba Social System Organization Model. The purpose of this chapter was to explain the research design for validation of the instrument and to present an analysis of the validation process. As indicated in Chapter Two, few validated instruments or test items were available. A need was evident, therefore, to devise a questionnaire that could be used to evaluate the operational interactions of a small school system and determine if its interworkings were such that objectives and goals of the system were being met. Furthermore, the goals and objectives were being met with the involvement, cooperation, and trust of the individuals within the system.

A search of the literature revealed several instruments, but no validated questionnaires with similar criteria were identified. Investigative research of the past has concluded that an organization's potential may

only be attained when the individuals of the organization related and perceived their contribution and involvement in the organization's function.

This project developed a questionnaire to determine if the teachers in a small school system were identifying with the institution's role expectations and goals while participating in the process used to establish and reach these roles and goals.

Included in this chapter was a description of the procedures used in collecting the data, the development of the questionnaire, and the methods used to validate the questionnaire.

Design

Developing the Instrument

The instrument was developed to profile a rural or small school system interaction elements identified in the Getzels-Guba Theoretical Model of a Social System. A battery of questions was designed utilizing selected operational aspects of the materials developed by Getzels-Guba and others and demonstrating selected areas of teacher concerns regarding their school system. The components of the test battery were loyalty and security, communication, teamwork, confidence and trust, identity and purpose, and identification within the organization. (See Appendix D).

The questionnaire was a broad based survey of

teacher perceptions and views concerning the school and district in which they worked. The six areas responded to rated the organization in relationship to how it supported, encouraged, and regarded to the teachers within. The questionnaire results might have been an indication to school administrators, the importance teachers place in being involved in decisions that effect them and identified areas of discontent or potentially low morale. Furthermore, the questionnaire results may have enhanced the improvement of communication within the school system.

The instrument utilized in this study was developed following the writers review of the various instruments available in industry and education to measure attitudes and perceptions of employees and their role within an organization. The questionnaire consisted of eight responses intended to collect demographic information from each of the subjects completing the questionnaire. An introductory paragraph stated the importance and anonymity of the results followed by instructions for filling out the questionnaire. The six part questionnaire consisted of 70 questions.

A review of the questionnaires available in industry and education ensued and a series of test batteries were then compiled utilizing the resources of the various individuals and survey instruments available.

The Sample

During the summer of 1981, the writer personally contacted and visited the superintendents of 15 school districts located in Idaho, California, and Nevada (see Appendix E). Each school district selected had a student population of less than 5000. Following a personal interview with each of the 15 superintendents, 13 of the 15 consented to distribute the questionnaires to the teachers of their school district. In addition, the superintendents volunteered to encourage each teacher to fill out the questionnaire and promptly return it to the researcher. Teacher population in the various school districts ranged in size from 240 teachers in the largest system, to 16 teachers in the smallest.

The Process

The questionnaires were mailed to each school district superintendent with cover letters and stamped, self-addressed envelopes provided (see Appendix F). In addition, the superintendents initiated a follow-up memo two weeks following the initial distribution of the questionnaires, reminding each teacher to complete the questionnaire and return it to the researcher.

A total of 1257 questionnaires were distributed to the 13 individual school districts and 607 returned. A 48 percent return was realized.

Teachers were then asked to select from the nine possible responses in each set provided. The responses

were made by circling the appropriate number from 1, Strongly Disagree, to 9, Strongly Agree.

The questionnaire did not require that the respondent rank one question above the other. Each item could be considered independently from all others and a response to any item of the questionnaire did not depend on, nor predict, the response on any other item.

Treatment of the Data

The results of the questionnaire were compiled by computer and assembled in the following manner:

1. Each of the questionnaire's six parts were analyzed by factor analysis displaying correlation coefficients, determinants, and inverse of correlation matrix. By factor analysis, the questions were identified that had established different weights or direction. A factor matrix, using principal factor with iterations, established a horizontal and vertical factor analysis. This resulted in identifying questions of similar content, meaning, and response.
2. By using the one way classification analysis of variance method, each question was computed by sex, age... as independent variables. Each district was displayed by the mean, standard deviation and standard error of the response.

3. Each question was then computed by analysis of variance to determine significance between and within the various demographic responses. It displayed the demographic response to each question listing mean, standard deviation, and standard error.
4. Each question, both demographic and opinion, was analyzed by response utilizing absolute frequency. A cross tabulation of districts was created by question and response. The total number and percentage for each response to each question was compiled by district.
5. Further breakdowns, computed by cell means were found significant through One-way, Two-way and Three-way Classification and Analysis of Variance. Only those differences at the .05 level of confidence or less were considered significant when testing and extracting the data in future research. All statistics were run from the Statistical Package for the Social Sciences, version 8.0, June 18, 1979. Tables and figures were constructed to indicate a response patterns comparison where significant differences were demonstrated and are displayed and discussed in Chapter 4 and 5.
6. Using the data analysis, a revised questionnaire was developed.

Chapter 4

VALIDATION AND ANALYSIS OF DATA

Introduction

In consultation with Dr. Young Koh, University of Nevada System's Statistical Analyst, the questionnaire was validated by factor analysis. The data-reduction capability of this method provided the statistics to identify or extact those responses having the greatest importance, influence, or significance to the subjects surveyed. By computing factor scores, responses that were similar in nature or meaning could be identified, combined, and those statements most subjects responded to uniformly, were eliminated. Twenty-five of the original seventy responses were selected for retention in a follow-up questionnaire and were identified as stimulating the greatest amount of thought and diversity of response.

To provide a degree of correlation, rotated factors computed each response providing graphic projection of clusters. Factor analysis applied to the research included One-way, Two-way, and Three-way factorial experiment analysis of variance. The results of these inquiries were compiled by their six parts as set out in

the original questionnaire.

Part I - Security and Loyalty

As illustrated by their relatively high factor score (see Table 1.0), Response One, Two, Five, Six and Eleven reflected greater importance or weight. The higher factor score was indicative of the divergence the subjects possessed as they responded. This also was an indication that these particular responses stimulated greater thought, opinion, or concern.

The graphic presentation (see Figure 1.0), displayed the rotated factors and indicated the existence of high loading in Factor One, but low loading on Factor Two. The clustering of Responses Two, Three, Seven, Ten, and Eleven indicated a significant degree of correlation and coupled with the high factor scores, provided the greatest meaning to the subjects of the responses asked for in Part I.

Response One reflected a relatively high factor score and was considered to reinforce Response Two because of its commonality and mutual respect. Response Six provided a reciprocity response for Number Five providing balance to the instrument as a result of its high factor score.

Response Three, Seven, and Ten were not considered significant, although highly correlated because of their relatively low factor scores. These responses were not

mutually corresponding nor reciprocity to the other responses in Part I.

Table 1.0

PART I

SECURITY AND LOYALTY

	<u>Factor Score</u>	
	<u>Factor 1</u>	<u>Factor 2</u>
1. *My principal is open and honest in his dealings with me.	.23*	.02
2. *There is a mutual trust and respect between my principal and me.	.27*	.01
3. My principal is an active spokesperson before the superintendent and/or board for my interests and needs outside the collective bargaining spector.	.10	.13
4. Although I can't expect the superintendent to agree with everything I say, I feel the superintendent listens to my concerns or points of view and takes them into consideration when making decisions for the district.	.03	-.12
5. *I feel at ease disagreeing with my principal.	.06	-.19*
6. *I feel at ease disagreeing with my superintendent.	.26*	1.14
7. I am motivated to perform my best because my achievements are recognized and applauded by my principal.	.12	-.02
8. The school plant maintenance is conducive to the teaching environment.	.03	-.01
9. I feel some stress in my job but not at the level that causes discomfort or illness.	.02	.00
10. When I am having problems either personally or professionally, my principal is a good sounding board.	.13	.03

Table 1.0 (continued)

	<u>Factor Score</u>	
	Factor 1	Factor 2
11. *When I am having problems in the classroom, I can depend on the principal to offer assistance or help in solving the problems.	.20*	-.06

*Validated questions used in new questionnaire.

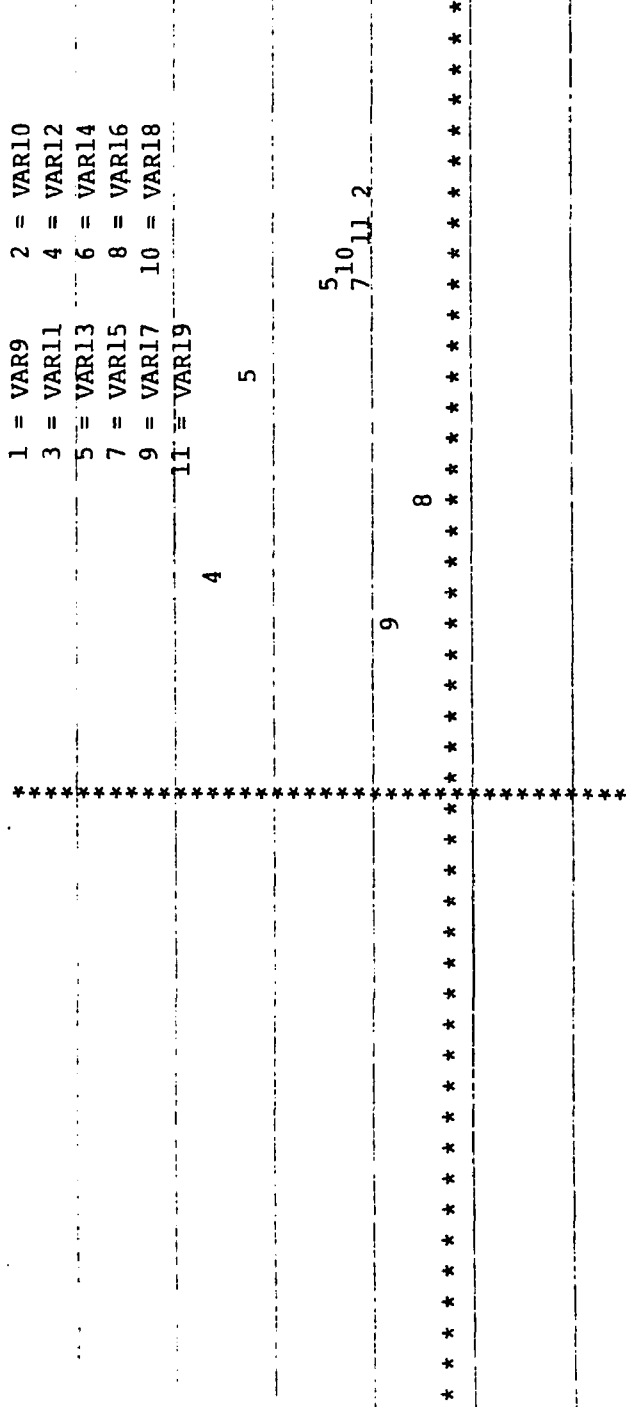
FACTOR SCORE COEFFICIENTS

	FACTOR 1	FACTOR 2
VAR9	.23367	.02069
VAR10	.27205	.01050
VAR11	.09940	.12906
VAR12	.03235	-.12472
VAR13	.05952	-.19320
VAR14	-.25640	1.13980
VAR15	.11988	-.02214
VAR16	.02824	-.01388
VAR17	.01604	.00514
VAR18	.13017	.03512
VAR19	.20123	-.06364

FIGURE 1.0

PART I Security and Loyalty
 VAR9-19 equates to Response 1-11
 FACTOR ROTATION

HORIZONTAL FACTOR 1 VERTICAL FACTOR 2



Part II - Communication

As illustrated by their relatively high factor score (see Table 2.0) Responses 13, 14, 17, 19, and 21 disclosed greater importance and weight. The high factor score revealed the subjects responding possessed thoughts that were of divergence.

Displayed in the graphic presentation (see Figure 2.0), the rotated factors indicate the existence of high loading in Factor One for Responses 17, 18, 19, 21, and 22 and low loading in Factor Two. Similarly, Responses 12, 13, and 14 maintained a high load on Factor Two but low in Factor One. The clustering of Responses One, Two, and Three implied a significant correlation while clustering of Responses 17, 18, 19, 21, and 22 also manifested significant correlation. The two clusterings of significant correlation compared with the responses that had the relatively high factor scores produced the responses that subjects placed the greatest meaning in Part II.

Response 12 was not found relevant due to its relatively low factor score. Response 22 was not considered significant because the similarity of the terms "informal communication" and "formal communication" seemed redundant or indistinguishable to the subjects.

Table 2.0

Part II

COMMUNICATION

	Factor Score	
	Factor 1	Factor 2
12. My principal does not let personal feelings toward an individual affect his/her working relationship with the staff.	-.04	.16
13.*Teachers and my principal have a free exchange of information and questions are readily addressed.	-.27*	.64*
14.*Generally speaking, the principal understands the problems of the teachers.	-.07	.28*
15. Generally speaking, the teachers understand the problems of the principal.	.03	-.00
16. My principal gives feedback to me so I know how he/she feels I'm performing.	.00	.11
17.*Changes are introduced in my district with planning, forethought and preparation.	.22*	-.05
18.*The superintendent is aware of the challenges and problems I face in my job.	.20*	-.04
19.*Resources, money and effort are properly allocated to ensure that I can accomplish my educational goals and objectives.	.21*	-.08
20. There is community involvement in my district's programs.	.12	-.04
21.*I would classify channels of formal communication as being better than average in my district.	.35*	-.08
22. I would classify channels of informal communication as being better	.22	-.07

Table 2.0 (continued)

	<u>Factor Score</u>	
	Factor 1	Factor 2

than average in my district.

*Validated questions used in new questionnaire.

FACTOR SCORE COEFFICIENTS

FIGURE 2.0
PART II Communication
VAR 20-30 equates to Response 12-22
FACTOR ROTATION

	FACTOR 1	FACTOR 2
VAR20	-.03670	.16569
VAR21	-.26891	.63693
VAR22	-.07075	.28350
VAR23	.02616	-.00415
VAR24	.00192	.10755
VAR25	.22444	-.05291
VAR26	.20333	-.04928
VAR27	.21438	-.08752
VAR28	.12884	-.04330
VAR29	.34726	-.08235
VAR30	.22021	-.07335

HORIZONTAL FACTOR 1 VERTICAL FACTOR 2

- | | |
|------------|------------|
| 1 = VAR20 | 2 = VAR21 |
| 3 = VAR22 | 4 = VAR23 |
| 5 = VAR24 | 6 = VAR25 |
| 7 = VAR26 | 8 = VAR27 |
| 9 = VAR28 | 10 = VAR29 |
| 11 = VAR30 | |

	1	2	3	4	5	6	7	8	9	10	11
VAR20	*	*	*	*	*	*	*	*	*	*	*
VAR21	*	*	*	*	*	*	*	*	*	*	*
VAR22	*	*	*	*	*	*	*	*	*	*	*
VAR23	*	*	*	*	*	*	*	*	*	*	*
VAR24	*	*	*	*	*	*	*	*	*	*	*
VAR25	*	*	*	*	*	*	*	*	*	*	*
VAR26	*	*	*	*	*	*	*	*	*	*	*
VAR27	*	*	*	*	*	*	*	*	*	*	*
VAR28	*	*	*	*	*	*	*	*	*	*	*
VAR29	*	*	*	*	*	*	*	*	*	*	*
VAR30	*	*	*	*	*	*	*	*	*	*	*

Part III - Teamwork

As illustrated by their relatively high factor score (see Table 3.0), Responses 24, 25, 26, 27, 28, 33, 34 and 35 denoted greater importance or weight. The higher factor score was indicative of the divergence the subjects maintained as they responded. This was also an example that these responses stimulated a sense of greater value to the subjects.

The graphic presentation (see Figure 3.0), reflected the rotated factors and implied that the cluster of Responses 24, 25, 27 and 28 loaded high on Factor 1, but low on Factor 2. Note, however, Responses 25, 27, and 28 loaded high on Factor 1 but low on Factor 3 (see Figure 3.1). Responses 30, 33, 35 loaded high on Factor 1 but low on Factor 3. Responses 25 and 28, 24 and 27, 8 and 13, also loaded high on Factor 2 but low on Factor 3 (see Figure 3.2).

Placed in perspective, Responses 24, 25, 26, and 27 manifested high correlation and/or relatively high factor weight or score. To a lesser degree, Responses 33, 34, and 35 denoted some correlation and relatively high factor score. Responses 24 and 25 were modified and combined substitution "district" for "superintendent and school board". Verbal feedback indicated they were synonymous.

From other verbal feedback given from various school systems, Response 33 used a concessive clause which

was editorial in nature. Response 34 failed to correlate and was not mutually corresponding nor reciprocity to Response 35 which remained.

Table 3.0

Part III

TEAMWORK

	<u>Factor Score</u>		
	Factor 1	Factor 2	Factor 3
23. Teacher input is utilized in decision making by the principal.	-.04	-.04	.19
24.*Teacher input is utilized in decision making by the superintendent.	.26*	-.12	.04
25.*Teacher input is utilized in decision making by the school board.	.41*	-.20	-.04
26.*My principal is open to change.	-.05	-.38	.82*
27.*My superintendent is open to change.	.28*	-.08	-.09
28. My school board is open to change.	.26	-.15	.00
29. My ideas and opinions are sought and frequently utilized by the principal.	-.14	.16	.14
30. I am able to exert adequate influence in the school district relating to overall goals, activities, and methods, particularly in regard to how they affect my school.	.00	.15	-.04
31. The superintendent exerts most of the influence over the goals, activities, and methods of my district.	-.00	-.00	.01
32. When important decisions are made about programs in my district I am informed of the program change beforehand by the principal and am involved in related discussion.	-.09	.18	.01

Table 3.0 (continued)

	<u>Factor Score</u>		
	Factor 1	Factor 2	Factor 3
33. While I obviously can't have a vote on all decisions made that affect me and my district, I feel I have important input into most decisions.	-.09	.59	-.23
34. When decisions are made that affect me or my school, my input is considered.	-.08	.21	-.07
35.*When decisions are made that affect me and the district, my input is considered.	.06	.27*	-.14

*Validated questions used in new questionnaire.

FACTOR SCORE COEFFICIENTS

	FACTOR 1	FACTOR 2	FACTOR 3
VAR31	-.03897	-.04160	.19020
VAR32	.26557	-.11701	.04666
VAR33	.41599	-.20042	-.03983
VAR34	-.05169	-.38826	.82936
VAR35	.27767	-.08224	-.09344
VAR36	.26005	-.15037	.00165
VAR37	-.13946	.16311	.14584
VAR38	.00076	.15895	-.04139
VAR39	-.00266	-.00318	.01064
VAR40	-.08834	.18295	.00967
VAR41	-.08652	.58700	-.23567
VAR42	-.08042	.21105	.07517
VAR43	.06044	.27621	-.14588

FIGURE 3.0
 PART III Teamwork
 VAR 31-43 equates to Responses 23-35
 FACTOR ROTATION

	HORIZONTAL FACTOR 1	VERTICAL FACTOR 2
1 = VAR31	*	*
2 = VAR32	*	*
3 = VAR33	*	*
4 = VAR34	*	*
5 = VAR35	*	*
6 = VAR36	*	*
7 = VAR37	*	*
8 = VAR38	*	*
9 = VAR39	*	*
10 = VAR40	*	*
11 = VAR41	*	*
12 = VAR42	*	*
13 = VAR43	*	*
10	*	*
11	*	*
12	*	*
13	*	*
7	*	*
8	*	*
1	*	*
2	*	*
3	*	*
4	*	*
5	*	*
6	*	*
9	*	*

FIGURE 3.1
FACTOR ROTATION

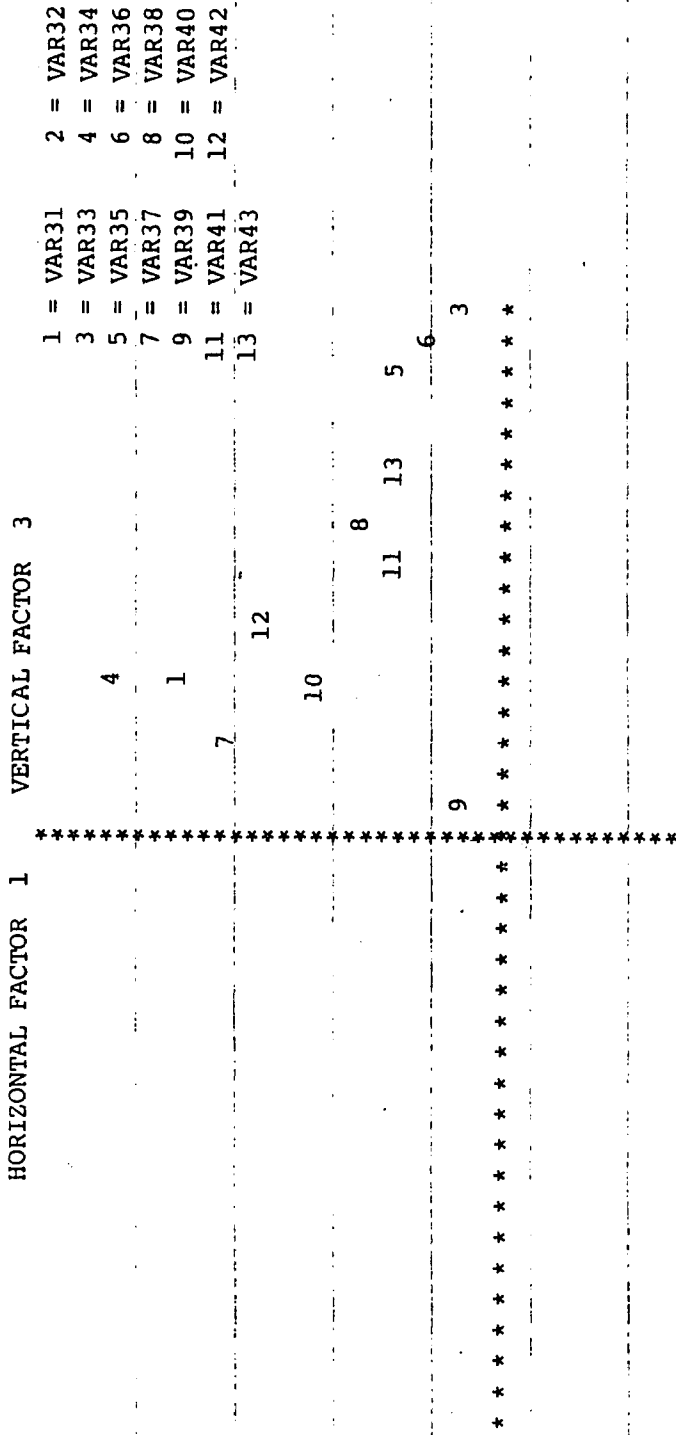


FIGURE 3.2
FACTOR ROTATION

HORIZONTAL FACTOR 2	VERTICAL FACTOR 3	
1	1	1 = VAR31
		2 = VAR32
		3 = VAR33
		4 = VAR34
		5 = VAR35
		6 = VAR36
		7 = VAR37
		8 = VAR38
		9 = VAR39
		10 = VAR40
		11 = VAR40
		12 = VAR42
		13 = VAR43
	12	
	10	
	8	
	13	
	11	
6	3	
5	2	
9		

Part IV - Confidence and Trust

As illustrated by their relatively high factor score, Responses 36, 37, 39, 47, and 48 (see Table 4.0), reflected greater importance or weight. The higher factor score was symbolic of the deviation or dispersion the subjects held as they responded. This was also an indication that the particular responses roused greater thought or concern.

The graphic presentation (see Figure 4.0), indicated the rotated factors and indicated the existence of high loading in Factor One for Responses 36, 43, 44, and 45 but low loading for Factor Two and Three. This clustering indicated the existence of relatively high correlation between these responses (see Figure 4.1). Responses 46, 47, 48 also reflected a high correlation while creating a high load for Factor Two and Three and low for Factor One. Cluster of Responses 37 and 39 indicated high degree of correlation with high loading for Factor Two and low for Factor One and Three (see Figure 4.2).

Therefore, Responses 36, 37, 39 manifested both high correlation and/or relatively high factor weight or score. Responses 47 and 48 reflected both high correlation and factor score. Because of their commonality and mutual respect, Response 37 and 39 remained in Part IV as reinforcement. Responses 47 and 48 were retained because of their relatively high factor score and correlation and the reciprocity nature of the statements.

Table 4.0

Part IV

CONFIDENCE AND TRUST

	<u>Factor Score</u>		
	Factor 1	Factor 2	Factor 3
36.*I have substantial confidence and trust in my principal.	.41*	-.16	-.10
37.*I have substantial confidence and trust in my superintendent.	-.11	.40*	-.01
38. I believe my principal has substantial confidence and trust in me.	.15	.08	-.01
39.*I believe my superintendent has substantial confidence and trust in me.	-.12	.54*	-.05
40. I feel free to discuss important things about my job with my principal.	.14	.08	-.00
41. I feel free to discuss important things about my job with my superintendent.	-.02	.16	-.01
42. I feel part of the team when decisions are made at school that affect me.	.07	.06	.01
43. I believe that my principal has been trained to provide leadership in educational matters in my district.	.14	-.03	-.01
44. My principal really cares	.13	.06	.04
45. When problems arise, my principal has procedures for working on them. Problems are seen as normal challenges not as rocking the boat.	.17	-.06	.01
46. I am satisfied with most teachers in my school regarding their commitment	-.00	-.01	.11

Table 4.0 (continued)

	<u>Factor Score</u>		
	Factor 1	Factor 2	Factor 3
and quality of work.			
47.*My personal and social relationships with the other teachers are satisfactory.	-.07	-.00	.41*
48.*My professional relationship with the other teachers is satisfactory.	-.09	-.06	.54*

*Validated questions used in new questionnaire.

FACTOR SCORE COEFFICIENTS

FIGURE 4.0
PART IV Confidence and Trust
VAR 44-56 equates to Response 36-48
FACTOR ROTATION

	FACTOR 1	FACTOR 2	FACTOR 3
VAR44	.40828	-.16541	-.09769
VAR45	-.11483	.40296	-.00758
VAR46	.15334	-.07817	-.01115
VAR47	-.11713	.54007	-.04737
VAR48	.13926	.07931	-.06591
VAR49	-.02155	.16493	-.00364
VAR50	.06994	.05706	.01385
VAR51	.14075	-.03509	-.01281
VAR52	.13424	-.05779	.03971
VAR53	.17406	-.06502	.00809
VAR54	-.00436	-.00633	.11135
VAR55	-.07151	-.00337	.41173
VAR56	-.08681	-.05666	.56280

	HORIZONTAL FACTOR 1	VERTICAL FACTOR 2
1 = VAR44	1	2 = VAR45
3 = VAR46	3	4 = VAR47
5 = VAR48	5	6 = VAR49
7 = VAR50	7	8 = VAR51
9 = VAR52	9	10 = VAR53
11 = VAR54	11	12 = VAR55
13 = VAR56	13	

	7	8	10	1
1311				

FIGURE 4.1
FACTOR ROTATION

HORIZONTAL FACTOR 1	VERTICAL FACTOR 3
1 = VAR44	2 = VAR45
3 = VAR46	4 = VAR47
5 = VAR48	6 = VAR49
7 = VAR50	8 = VAR51
9 = VAR52	10 = VAR53
11 = VAR54	12 = VAR55
13 = VAR56	

7	9	10	1
	4		
	6.2		

FIGURE 4.2
FACTOR ROTATION

HORIZONTAL FACTOR 2	VERTICAL FACTOR 3
13	1 = VAR44
12	2 = VAR45
	3 = VAR46
	4 = VAR47
	5 = VAR47
	6 = VAR49
	7 = VAR50
	8 = VAR51
	9 = VAR52
	10 = VAR53
	11 = VAR54
	12 = VAR55
11	13 = VAR56
9	
10	
8	
7	
1	
3	
	4
	6
	2

Part V - Identity and Purpose

Responses 52, 53, 54, 55, 59 and 60 reflect the greatest importance and weight as illustrated by their relatively high factor score (see Table 5.0). The higher factor score was indicative of the divergence of thought or concern the subjects harbored as they responded.

The graphic presentation (see Figure 5.0) enabled the rotated factors to indicate high loading in Factor One and low on Factor Two with regard to Responses 49 and 56, 54 and 55. Responses 59 and 60 created a high load on Factor Two and low on Factor One. The clusters indicated a significant degree of correlation and joined with relatively high factor scores, provided the greatest meaning to the subjects responding to the statements addressed in Part V.

Responses 54 and 55 reflected both high correlation and relatively high factor scoring but Responses 52 and 53 failed to compliment or reinforce these two responses due to the lack of correlation. Responses 49 and 56 were unable to provide adequate relative factor weight although highly correlated. Responses 59 and 60 correlated well, however, Response 60 merely duplicated 59 indicated by its content and the great dispersity of the relative factor scores.

Table 5.0

Part V

IDENTITY AND PURPOSE

	<u>Factor Score</u>	
	<u>Factor 1</u>	<u>Factor 2</u>
49. Teaching expectations and responsibilities are clearly defined by my principal.	.07	.01
50. I feel a responsibility to help the school district attain and implement goals.	.04	-.01
51. The teacher evaluation instrument is designed to identify criteria for good teaching and instruction.	.17	-.03
52. The administration utilizes the evaluation process to improve teacher effectiveness in the classroom.	.20	-.06
53. The evaluation instrument was designed with teachers' interests in mind.	.16	-.02
54.*The evaluation instrument used by the district is clear and objective in regard to what is expected.	.16*	-.04
55.*The evaluation instrument reflects factors that are essential to instruction and classroom management.	.19*	-.06
56. Evaluation criteria are attainable by all good teachers.	.07	-.01
57. My last evaluation by my principal provided me with information for improvement and growth.	.10	.00
58. The informal flow of information, those happenings that occur that are not a part of the formal reporting system, reach the principal.	.07	-.01
59.*District inservice programs are designed to assist teachers by improving teaching ability.	-.18	.89*

Table 5.0 (continued)

	<u>Factor Score</u>	
	Factor 1	Factor 2
60. Inservice provided by the district addresses areas that improve my ability to deliver services to children more effectively.	-.04	.16
61. Extracurricular activities do not interfere with but complement academic objectives of the district goals.	.03	.00

*Validated questions used in new questionnaire.

Part VI - Identification Within the Organization

As indicated by their relatively high factor scores (see Table 6.0), Responses 64, 65, and 68 provided the subjects with the necessary thought to stimulate opinion or concern. Therefore, the higher scores correlated to greater importance or weight. Factor rotation was not initiated because the responses failed to provide the necessary correlation particularly with regard to reciprocity and mutual reinforcement. Dr. Young Koh indicated this was likely the result of the questionnaire being too extensive, causing disinterest or fatigue on the part of the subjects.

After answering eight demographic questions and 70 opinion type statements, the respondents may have passed through this section with little attention and without the time and effort invested in the previous five parts. Another possibility is, of course, that the statements contained in Table VI were unrelated to the situations teachers experience on a daily basis. If the prior was true, it is appropriate to speculate that those statements that were identified as significant and indicated relatively high weight would be better placed in another section of the questionnaire and not in a separate section or part. Therefore, based upon their relatively high factor score responses 64 and 65 reflected enough weight to be placed in the questionnaire as part of another section. Response 68 was also significant by complementing and reinforcing

response 19.

Table 6.0

Part VI

IDENTIFICATION WITHIN THE ORGANIZATION

	<u>Factor Score</u> Factor 1
62. My professional goals and motivation are generally attuned to those of the school district's.	.07
63. There exists a mutual cooperation between the staff and the superintendent that creates a positive attitude among the staff.	.12
64.*The superintendent understands the problems I experience as a result of my responsibilities.	.18*
65.*Decisions that affect me are made at the level that can bring about solution.	.22*
66. Teachers are encouraged to innovate in their classroom instruction rather than to conform.	.08
67. The superintendent affords me the opportunity to develop my areas of special interest in academic areas.	.12
68.*I am given the support to meet my student's academic needs by the superintendent.	.24*
69. My professional achievements satisfy the expectations of the superintendent.	.07
70. My principal encourages high standards in my performance and that of his/her staff.	.08

*Validated questions used in new questionnaire.

FIGURE 6.0
 PART VI Identification Within the Organization
 VAR 70-78 equates to Responses 62-70

FACTOR SCORE COEFFICIENTS

	FACTOR 1
VAR70	.07596
VAR71	.12216
VAR72	.18339
VAR73	.22086
VAR74	.07654
VAR75	.12266
VAR76	.24778
VAR77	.07399
VAR78	.08449

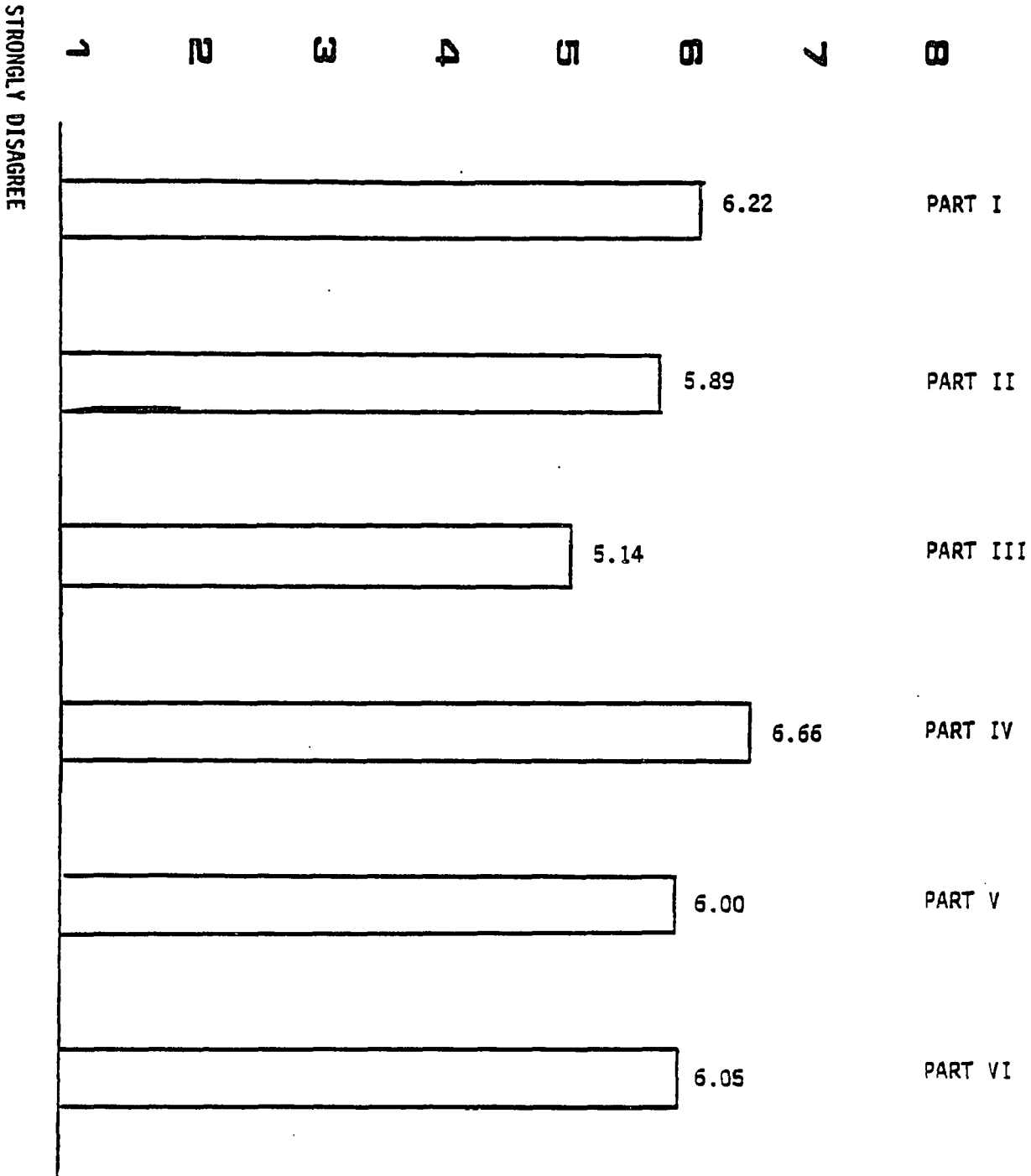
By computing the mean responses of the 13 surveyed school districts, a profile (see Figure 7.0) illustrating the Six Parts of the questionnaire was developed. The parts, profiling the interaction elements of the Getzels-Guba Model, were used to compare individual districts and determine the effectiveness of the social structure within the organization.

As an example, a selected Idaho school district, when compared to the mean average or standard, (see Figure 7.1), reflected a pattern that paralleled closely the other combined school districts. A California school district, when compared to the standard (see Figure 7.2) dropped below the mean, while a selected Nevada school district placed well above the mean or standard (see Figure 7.3).

By the use of this comparison, conclusions were drawn regarding the social organization within the district and the interactions taking place that were either prohibiting or enhancing the school district's ability to reach or maintain its desired goals or objectives.

MEAN RESPONSE PROFILE OF
ALL DISTRICTS RESPONDING
TO OLD QUESTIONNAIRE
SUMMARIZED BY THE SIX PARTS

Figure 7.0



MEAN RESPONSE PROFILE COMPARISON OF A
SELECTED IDAHO DISTRICT
OLD QUESTIONNAIRE

Figure 7.1

STRONGLY DISAGREE

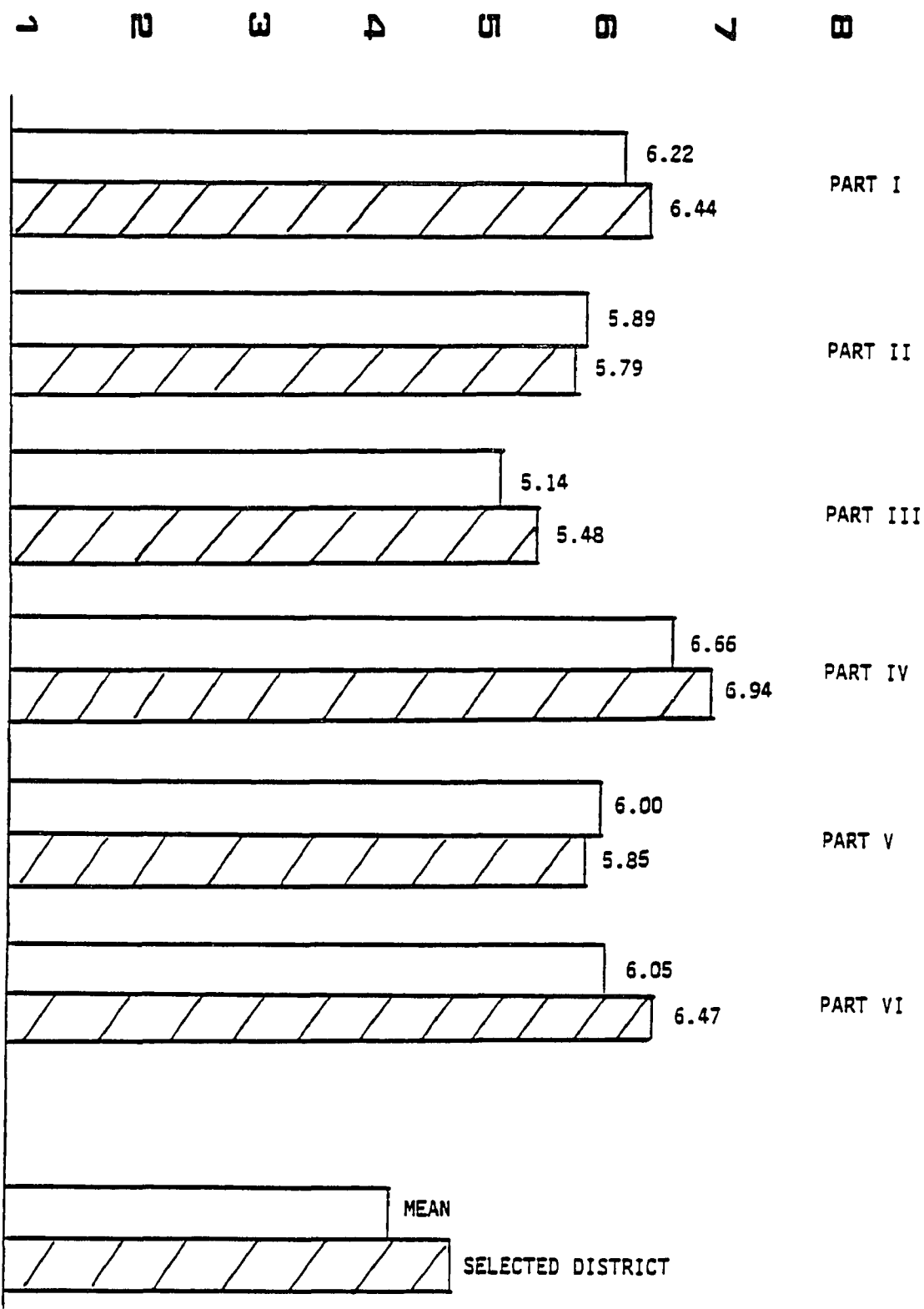
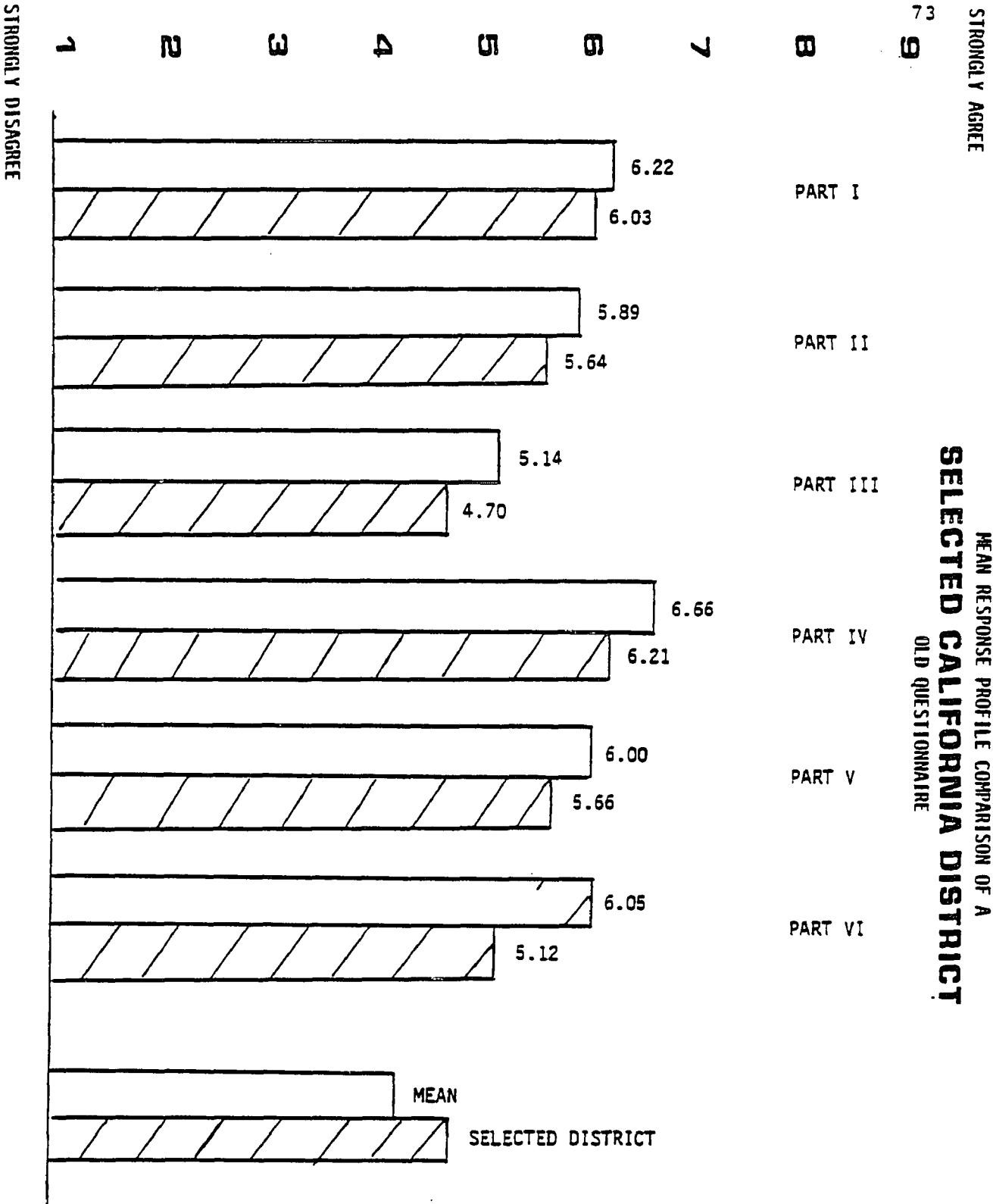


Figure 7.2



STRONGLY AGREE

STRONGLY DISAGREE

MEAN RESPONSE PROFILE COMPARISON OF A
SELECTED CALIFORNIA DISTRICT
OLD QUESTIONNAIRE

PART I

PART II

PART III

PART IV

PART V

PART VI

MEAN

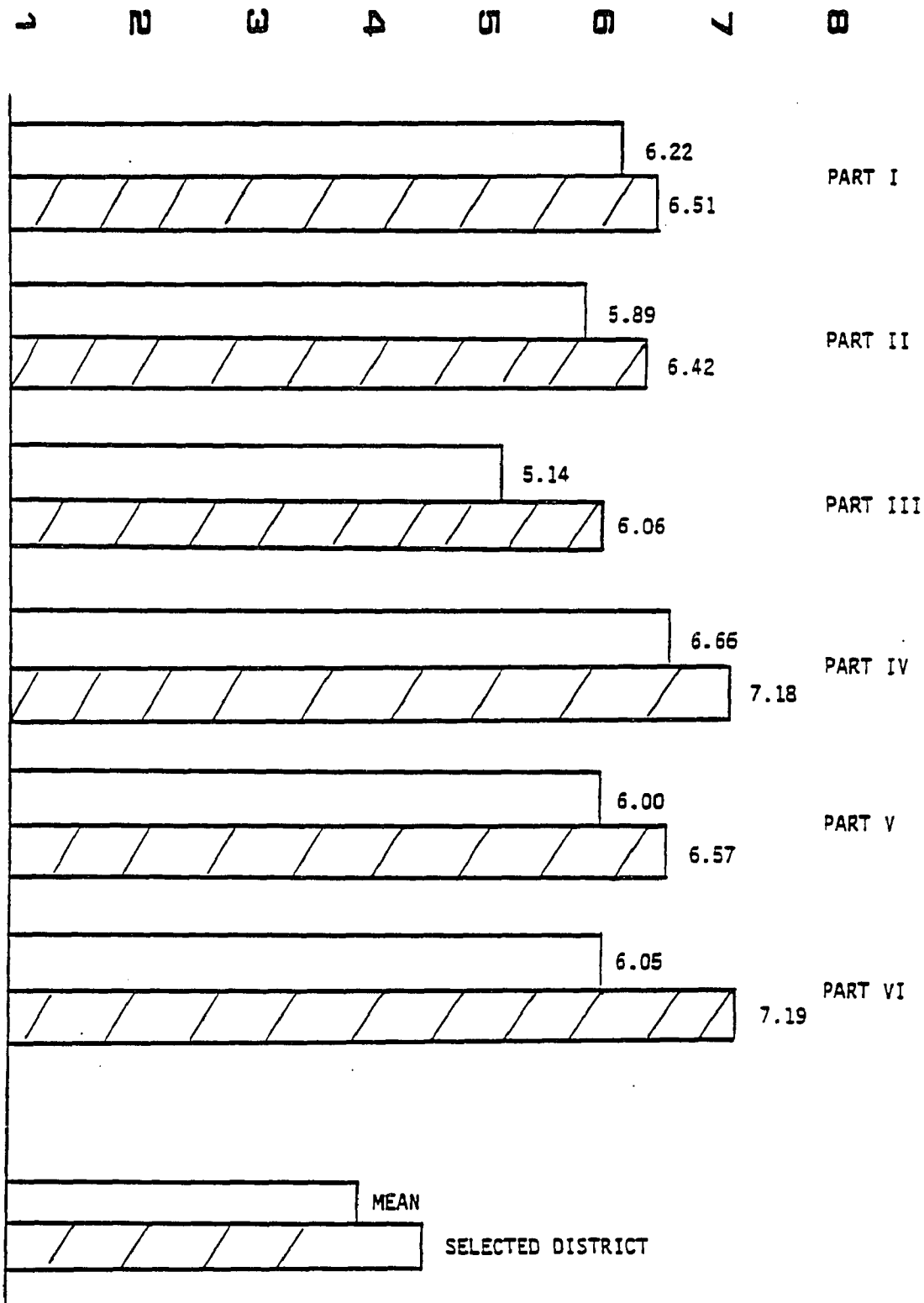
SELECTED DISTRICT

Figure 7.3

STRONGLY AGREE

STRONGLY DISAGREE

MEAN RESPONSE PROFILE COMPARISON OF A
SELECTED NEVADA DISTRICT
OLD QUESTIONNAIRE



Summary

This chapter discussed the research methods used to determine and validate a questionnaire soliciting attitudes and perception from individual teachers regarding their administrators and the school district in which they worked. Teachers from 13 school districts located in Idaho, California and Nevada were surveyed in an effort to validate a questionnaire that measured their perception of the social organization's interaction with their school and district. The instrument developed was discussed in length with regard to its content and validation. Once the results of the questionnaire were assembled, an extensive evaluation of the data was compiled using several computer runs to classify and analyze significance between and within questions.

Each of the six parts of the questionnaire were analyzed and questions validated utilizing factor analysis. The statistical figures and table reflected the evaluation that was conducted in regard to the correlation and scoring of the responses.

Based upon the analysis of the results, a new questionnaire, discussed in more detail in Chapter Five, resulted. The statistical validation process eliminated questions of duplication, perplexed meaning, and unsubstantial opinion. Furthermore, comments and suggestions gathered during the survey, were incorporated into the new questionnaire (see Appendix G), reducing the responses

to 25, less than one-half the original 70. This reduction enabled subjects responding to the new questionnaire to hopefully remain more alert and attentive while completing the instrument and possibly improving its validity (see Appendix H).

Chapter 5

SUMMARIZATION, CONCLUSIONS AND RECOMMENDATIONS FOR FURTHER STUDY

Summary

This study began with the assumption that a validated instrument could be extracted from the research to correspond and compliment a theoretical model. The focus of the research was to use the validated instrument in an effort to develop an organizational profile illustrating the social organization within a school district and its identification with the organization. The profile was intended to reflect the informal social structure of an organization as depicted by the Getzels-Guba Theoretical Model of a Social System. As the result of extensive investigation and research, a validated questionnaire was not found. Therefore, the writer initiated an effort to validate a questionnaire based upon the theoretical model as developed by Getzels-Guba including Security, Loyalty, Communications, Teamwork, Confidence, Trust, Identity and Purpose.

By developing an instrument based upon unvalidated examples from education and industry, the writer piloted the questionnaire in a school district to determine the

clarity, relevance, and intent of the questions. Once the feedback from the pilot subject had been evaluated, 1257 questionnaires were circulated in 13 individual school districts located in Idaho, California, and Nevada. Informally, the writer chose districts that had not experienced a recall election in ten years and the superintendent had been in the district, three or more years. Small school districts with 5000 students or less were selected for the survey with the hope that in districts of this size, most teachers were familiar with and attuned to the administrative hierarchy and operation. Also, a better return rate was anticipated due to the smallness of the district since the superintendent exerted personal influence and could provide encouragement. The net result was a 48 percent return of 607 questionnaires.

To insure the validity of the questions within the instrument actor analysis and One-way, Two-way, and Three-way Factorial Experiment Analysis of Variance were applied to the research. The resulting benefit was a defined variation of the questions that the instrument possessed containing a valid, comprehensive and explicit meaning to the respondents. The statistical evaluation reduced the number of questions from 70 to 25. Furthermore, statistical analysis of the demographic data enabled the questionnaire to be reduced in scope by modifying and/or eliminating some of the requested responses.

By reducing the number of the questions and scope

of the questionnaire the six parts were reduced to five parts and could quite possibly be reduced more in further research and evaluation to one or two parts. With the assistance of a statistical expert, the revised instrument represented the basis or core for further research in an effort to develop an organizational profile based upon the Getzels-Guba Theoretical Model of a Social System.

Conclusions

It is important in the research process, that theoretical models be continually tested and updated as an effort to bring about the transition from theory to practical use. The effort of this research was directed toward that goal and future research and inquiry will cultivate and refine this research and the profound or legitimate theoretical base it originated from. In this research, an erudite model was used as a source of debarkation since little had been developed from its inception. The statistical base established in this research set forth a comprehensively valid questionnaire that, when used by school districts, could identify areas of concern or accomplishment with regard to their social structure and organization.

The validation process and feedback acquired from the subjects enabled refinement of the original questionnaire. As described earlier, the 70 questions were reduced to 25. This reduction resulted from the before-

mentioned statistical validation leaving those responses that were substantiated by factor score and a high degree of correlation. Duplication was eliminated and questions remained that were reciprocitory, reinforcing, or originating in nature.

As demonstrated, the three school districts from Idaho, California and Nevada profiled in Chapter IV, were again profiled utilizing the new questionnaire. A new profile enabled all 25 questions to be plotted thereby portraying, at a glance, specific areas for concern or encouragement.

The 25 validated questions were computed to provide a mean response to be plotted (see Figure 8.0). The mean profile of interaction elements were then compared to the individual districts participating in the survey. Using again the same Idaho, California, and Nevada districts, illustrations and conclusions were drawn.

The Idaho district paralleled the mean with the preponderance being above (see Figure 8.1). Response 11 and 22 may have provided the superintendent with reasonable concerns to investigate further, what the origins of these lower average were. Perhaps in the case of Response 11, the low average was indicative of his unavailability, or the failure of the administration to initiate communication with the teaching staff. The low response average for Response 22 may have provided the superintendent with enough insight to spend less district money on inservice

programs that failed to improve teachers' abilities in the classroom. Perhaps, teachers were not involved in the inservice program selection, design, or implementation.

The preponderance of averages in the selected California district again fell below the standard or average mean (see Figure 8.2). The superintendent was not a popular person in this district from a personal or professional sense. Response 4, 11 and 23 reinforce the notion that teachers, in general, were insecure, and untrusting of the superintendent. The conclusion drawn from this profile indicated the overall profile was low because the teachers had experienced situation in which the superintendent's role became adversary. Positive conclusions drawn indicated the teachers were comfortable with the educational resources allocated in their classrooms and their relationships with their fellow teachers, illustrated by Responses 10 and 20.

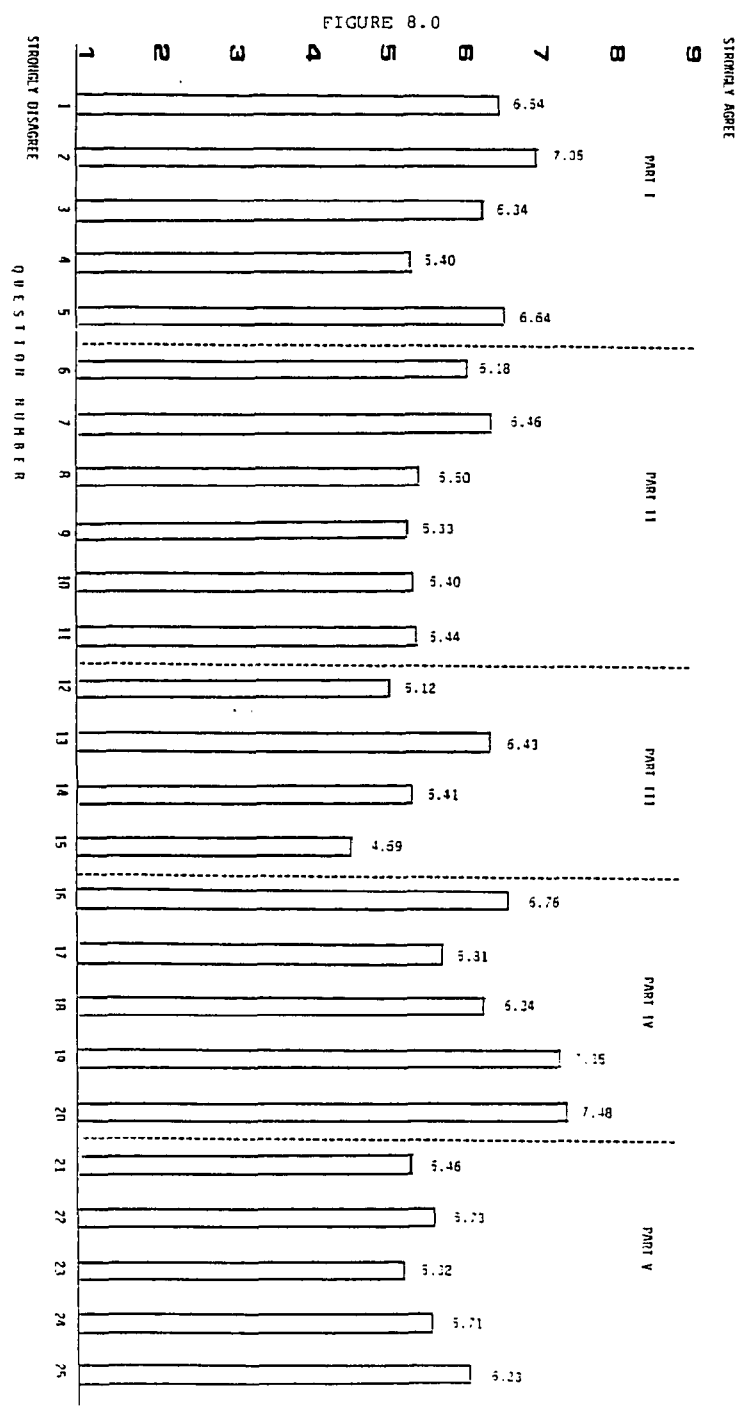
The selected Nevada school district illustrated a profile well above the mean (see Figure 8.3). In most all areas, the social organization as reflected by the overall high mean of the interaction elements was well above the established standard. Although the superintendent and administrators could not rest on their laurels, the social organization indicated a high degree of stability. An essential feature of this district was the rationality of the administration in providing reinforcement for the attainment of the goals and objectives

82

STRICTLY DISAGREE

STRONGLY AGREE

MEAN RESPONSE PROFILE OF
ALL DISTRICTS RESPONDING
 TO NEW QUESTIONNAIRE - SUMMARIZED

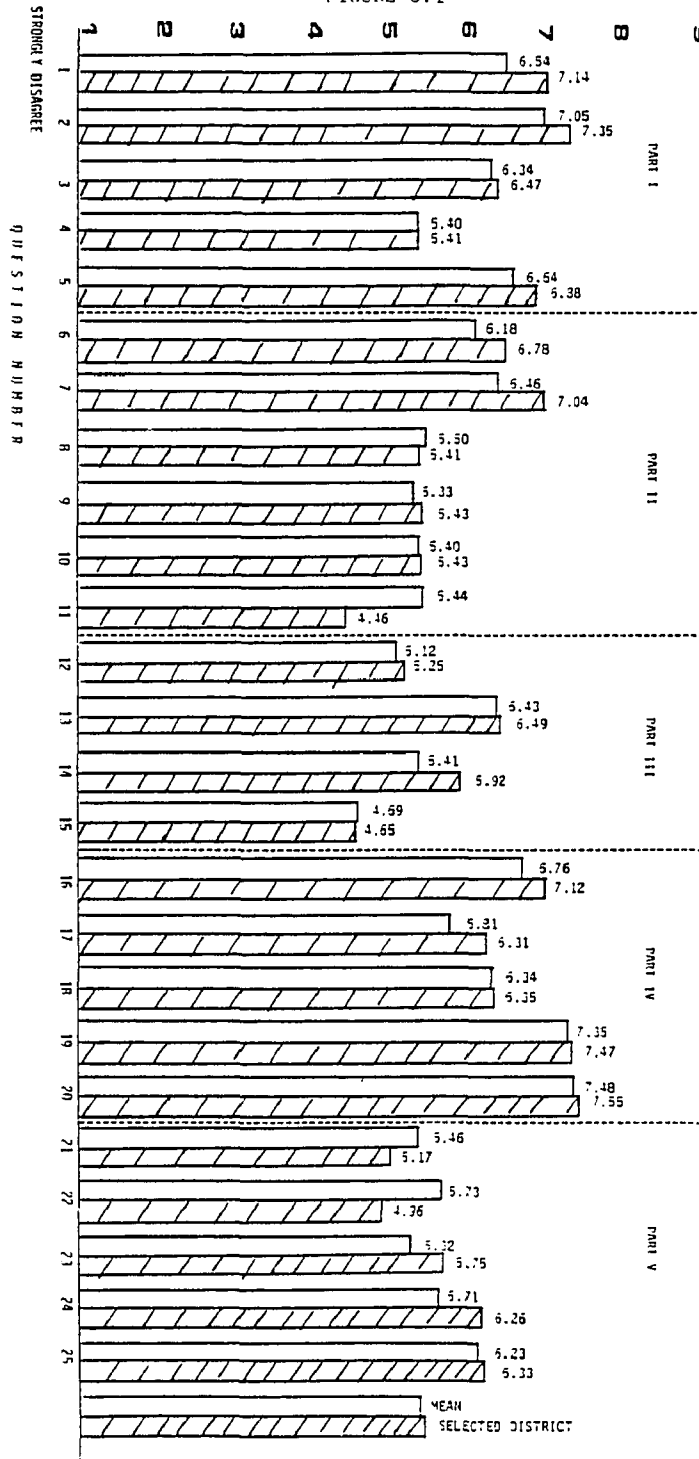


MEAN RESPONSE PROFILE COMPARISON OF A
SELECTED IDAHO DISTRICT
NEW QUESTIONNAIRE

STRONGLY AGREE

9

FIGURE 8.1



STRONGLY DISAGREE

QUESTION NUMBER

PART I

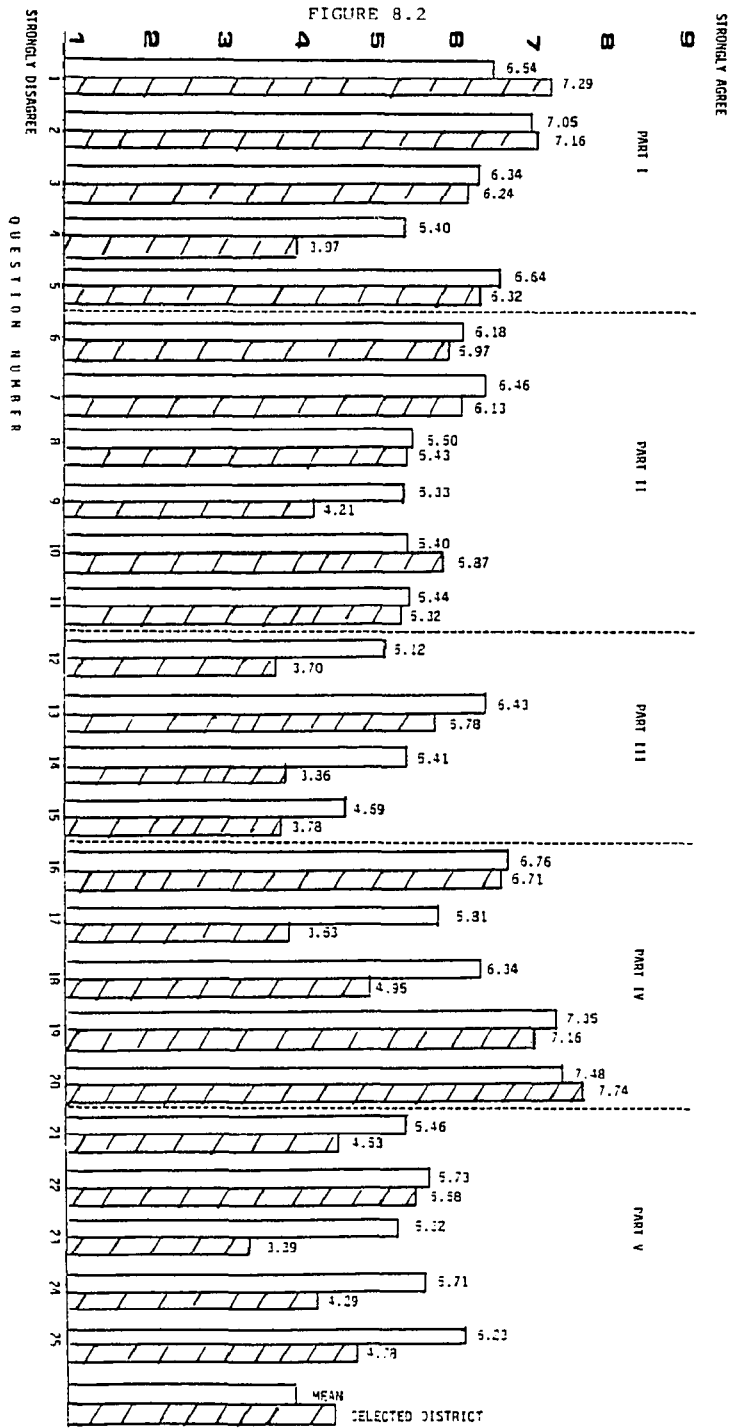
PART II

PART III

PART IV

PART V

MEAN RESPONSE PROFILE COMPARISON OF A
SELECTED CALIFORNIA DISTRICT
NEW QUESTIONNAIRE



of the district. The individual teachers were productive and innovative while the district's expectations supported this autonomy. The role-expectation of the district was mutually compatible with the individual's personality - disposition and needs filling those roles or responsibility and authority was equalized in the district through coalitions or groups.

The new questionnaire and accompanying profile demonstrated that when the interaction elements of Getzels-Guba et. al., Model were submitted to a validation process, the resulting instrument was capable of illustrating role compatibility or conflict teachers possess with regard to their school district. The instrument was broad enough to address several important areas affecting the stability of the organization. These included:

1. Dealing with the principal and superintendent.
2. Established lines of communication.
3. Mutual appreciation of role-expectations.
4. Input into the decision-making process.
5. Mutual confidence and trust between staff and administration.
6. Mutual confidence and trust between staff.
7. Clear understanding of purpose and intent of the evaluation instrument and process.
8. Inservice programs and their application to the teaching process.

The instrument developed an overall profile that

MEAN RESPONSE PROFILE COMPARISON OF A
SELECTED NEVADA DISTRICT
NEW QUESTIONNAIRE

STRONGLY DISAGREE

9

PART I

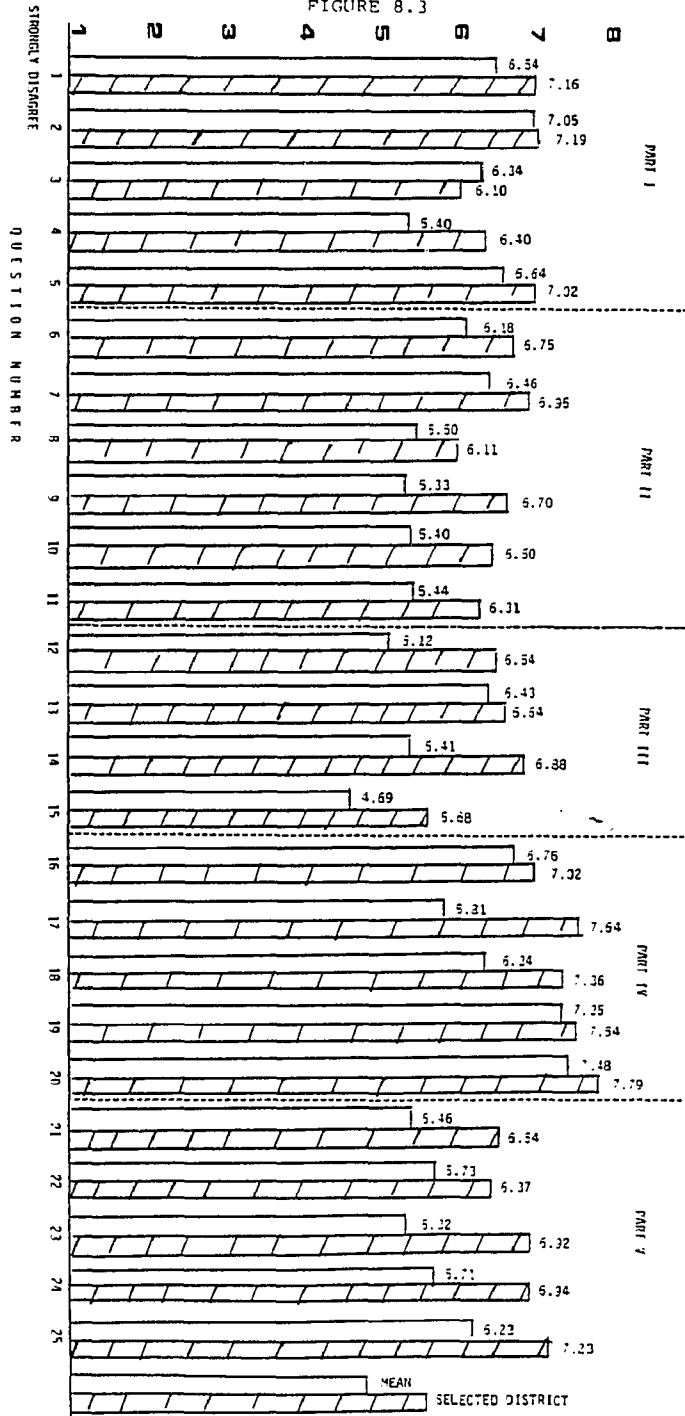
PART II

PART III

PART IV

PART V

FIGURE 8.3



STRONGLY DISAGREE

QUESTION NUMBER

reflected, to a lesser or greater degree, the confidence in leadership that was exemplified by the superintendent and principals.

Basic design changes also occurred in the new questionnaire. These changes included:

1. Demographic Data - Response One was simplified to minimize confusion and reduced from nine to four choices. Response six was omitted since Response seven provided the same basic information, thereby eliminating duplication. Response seven was shortened from six to four, again to eliminate tedious and time-consuming activity.
2. Instructions - Part VI was eliminated and those questions placed in Part V since there was little differentiation between the Parts. An additional statement was added, "Do not answer questions you feel 'I don't know'". This hopefully eliminated unsure responses and prevented the possibility of indecisive feedback or adding an additional response column to the questionnaire. The scale of one to nine was reduced in scope to one to seven. This effort hopefully enabled the subjects to spend less time contemplating how strongly they agreed or disagreed with the response without affecting the outcome of the results.

The new questionnaire provided an efficient and less time consuming instrument for subject response and because of the validation process, retained the intent, direction and foundation of the original questionnaire.

Recommendations For Further Study

As a result of this investigation, the following recommendations were offered:

1. The study should be replicated with other school districts of similar size and geographic location. Since this study was the initial investigation to develop a validated questionnaire based upon the Getzels-Guba et. a., Theoretical Model, additional studies and research may allow for comparisons with obtained results.
2. By using Factor Analysis, and One-Way, Two-way, and Three-way Factorial Experiment Analysis of Variance, demographic data could be compiled to illustrate the significant factors of .05 or .01, F factor or less. As an example, but not the main objective of the research, age had a significant influence with regard to selected responses. Using mean scores, Response Six and 59 (Response Four and 22 of the new questionnaire), indicated age significantly influenced responses to these statements (see Figure 9.0). Older and/or more experienced teachers were more at ease when disagreeing with

VARIABLE VAR14
BY VAR4

ANALYSIS OF VARIANCE

GROUP	COUNT	MEAN	STANDARD DEVIATION	STANDARD ERROR
GRP 1	34	4.5000	2.1356	.3662
GRP 2	234	4.9103	2.3191	.1516
GRP 3	182	5.2633	2.4057	.1783
GRP 4	130	5.9923	2.3935	.2099
GRP 5	10	6.5000	2.3214	.7341

VARIABLE VAR67
BY VAR4

ANALYSIS OF VARIANCE

GROUP	COUNT	MEAN	STANDARD DEVIATION	STANDARD ERROR
GRP 1	35	6.2000	2.4591	.4157
GRP 2	234	5.4957	2.4323	.1590
GRP 3	181	5.6464	2.3397	.1739
GRP 4	132	6.1515	2.4038	.2092
GRP 5	10	7.7000	1.4181	.4485

FIGURE 9.0

the Superintendent as reflected by the mean of Response Six and felt more strongly than the younger teachers that district inservice programs assisted in their teaching performance, Response 59.

Responses Six, 39, 47, and 48 (Response Four, 18,19, and 20 of the new questionnaire), also provided significant difference with regard to sex. Men were more comfortable dealing with the Superintendent, but women perceived stronger personal and professional relationships with fellow staff members as noted in the mean scores of these questions (see Figure 9.1). Further research could modify the demographic data to provide the researcher any specific element that would be required or desired from the survey subjects.

3. Future research could develop more sophisticated tracking and plotting methods to test the following hypothesis:

- a) Teachers are more comfortable dealing with the principals than the superintendent.
- b) Teachers generally have greater confidence and trust in the principal than the superintendent.
- c) Stress-related school problems affecting teachers can be reduced or minimized by the principal.
- d) Changes of policy and regulation that occur

FIGURE 9.1

ANALYSIS OF VARIANCE

<u>GROUP</u>	<u>COUNT</u>	<u>MEAN</u>	<u>STANDARD DEVIATION</u>	<u>STANDARD ERROR</u>	<u>F</u>	<u>PROB.</u>
VARIABLE VAR14 BY VAR2						
GRP 1	246	5.6626	2.3062	.1478		.0001
GRP 2	347	4.9078	2.4109	.1294		
VARIABLE VAR47 BY VAR2						
GRP 1	246	6.5610	2.0370	.1299		.0242
GRP 2	348	6.1695	2.1046	.1128		
VARIABLE VAR55 BY VAR2						
GRP 1	249	7.2008	1.6239	.1029		.0005
GRP 2	352	7.6506	1.5173	.0809		
VARIABLE VAR56 BY VAR2						
GRP 1	249	7.3494	1.5115	.0958		.0007
GRP 2	352	7.7557	1.3744	.0733		

in a small system at the district level is the result of teacher input and involvement.

e) Value free criteria can be developed to measure competence or degree of confidence in administrative leadership from all reference groups connected to the school district.

f) Meaningful observations of administrative behavior can occur and would lead to the accomplishment of organizational and individual goals.

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APPENDIX A

THE UNIVERSITY OF CHICAGO
THE DEPARTMENT OF EDUCATION
5835 KIMBARK AVENUE
CHICAGO • ILLINOIS 60637

October 31, 1980

Mr. Leon Hensley, Superintendent
Lander County School District
P.O. Box 273 - 625 Weaver Avenue
Battle Mountain, Nevada 89820

Dear Mr. Hensley:

Your letter dated October 6 and postmarked at Battle Mountain October 7 has just now arrived in my office. Blame it on the mysteries of the U.S. Post Office, the U.C. mail room, or some especially pernicious combination of the two. In any event, should you write again, please use the address on the letterhead above.

A number of the issues you list are dealt with both theoretically and empirically in the book Getzels, J.W. et al., Educational Administration as a Social Process: Theory, Research, Practice (New York: Harper and Row, 1968). For example, regarding the "homogeneity (or heterogeneity) of outlook in the meaning and role of the school," empirical data are provided with respect to conflicts in the expectations for the schools among communities, teachers, superintendents, board members, etc. This is dealt with throughout, but especially in Chapters 6-7, which also describe the instruments used to collect the data.

With all good wishes,

Sincerely yours,



J.W. Getzels
R. Wendell Harrison Distinguished
Service Professor, Departments of
Education, Behavioral Sciences and
the College

JWG:kc



INDIANA UNIVERSITY

SCHOOL OF EDUCATION

HENRY LESTER SMITH CENTER
FOR RESEARCH IN EDUCATION
2805 East 10th Street
Bloomington, Indiana 47405
812-337- 1555

September 23, 1980

Mr. Leon Hensley
Superintendent, Lander County School District
P.O. Box 273
625 Weaver Avenue
Battle Mountain, Nevada 89820

Dear Mr. Hensley:

Your letter of August 15 for some mysterious reason reached me only this week. I did not receive the envelope with it but I must assume it was incompletely addressed.

You certainly have not suffered from lack of reply from me, however, since I really cannot make any contribution to your thinking at this point in history. I have done nothing with the Getzels-Guba model since leaving the faculty of the University of Chicago in 1958, nor have I kept up in any way with the literature of the field. I literally do not know about current (or historical) instrumentation that might be relevant, nor can I help with respect to the topics you list. During the past six years, since terminating my own career as an administrator, I have devoted all of my attention to evaluation theory.

I'm sorry both that I cannot help you and that so much time has transpired since you wrote, during which you may have continued to believe that I could be of help. Now if it's something in evaluation you want to know about....

My regards to Tony Saville.

Sincerely,

A handwritten signature in cursive script, appearing to read "Egon G. Guba".

Egon G. Guba
Professor

Egg:ldr

APPENDIX B

1981 WORK RELATIONSHIPS SURVEY



This questionnaire has been designed to collect information which can be used to improve organizational effectiveness and to create more satisfying work. Your frank responses are needed because you are in the best position to know what factors are important in your work and influence the way you feel about it.

Read each question carefully and answer it according to how you personally feel about it. Answer the items in terms of your CURRENT JOB. Notice that in many items we have included a place for you to respond if the item is "Not Applicable" (N/A) to you or your job. Also, in a few items we have included an additional response category of "Don't Know". Answer every item to the best of your ability.

Towards the end of the questionnaire you will find a few questions that request personal information such as length of service, sex, etc. Your response to these will be used to study how different groups of people respond to the various questions. They will not be used to identify you!

At the end of the questionnaire, space is provided for you to respond in your own words. Please take the time to respond since it gives you a chance to include ideas and suggestions which the questionnaire has not covered elsewhere.

This survey includes many Bell System employees, but your individual response is vital to its success. Everyone who received a questionnaire will receive feedback which describes the overall results of the survey.

When you have completed the questionnaire, seal it in the envelope provided and return it according to the instructions provided by your company.

A SPECIAL NOTE:

WHEN THE COMPLETED QUESTIONNAIRES ARE IN, SUMMARIES OF RESULTS WILL BE PREPARED FOR EACH COMPANY. NO INDIVIDUAL RESPONDENT'S RESULTS WILL BE REPORTED.

TO ENABLE US TO PRODUCE SUMMARIES, EACH QUESTIONNAIRE HAS BEEN STAMPED (BELOW) WITH AN ORGANIZATIONAL CODE. ALL RESPONDENTS FROM YOUR ORGANIZATION HAVE THE SAME CODE. THIS INSURES THAT YOUR INDIVIDUAL RESPONSES CANNOT BE IDENTIFIED.

Code

<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

NOTICE

NOT FOR USE OR DISCLOSURE OUTSIDE THE BELL SYSTEM EXCEPT UNDER WRITTEN AGREEMENT

GENERAL INSTRUCTIONS

Because this Survey is designed to be scored by machine, you must indicate your opinion on each statement by filling in the appropriate oval. Carefully observe these requirements:

- Use a soft lead pencil — No. 2 or softer. (DO NOT USE INK.)
- Make heavy black marks that entirely fill the oval.
- Erase cleanly any response you wish to change.
- Mark only one opinion for each statement. Multiple marks cannot be counted.

EXAMPLE

WRONG

WRONG

WRONG

WRONG

RIGHT

SURVEY COMPLETION DATE

BEFORE YOU BEGIN, PLEASE RECORD THE DATE YOU COMPLETED THIS QUESTIONNAIRE. FILL IN THE OVALS BELOW THAT SHOW THE MONTH AND DAY THAT YOU COMPLETED THIS QUESTIONNAIRE.

MONTH		DAY					
<input type="radio"/> JAN	<input type="radio"/> JUL	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
<input type="radio"/> FEB	<input type="radio"/> AUG	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
<input type="radio"/> MAR	<input type="radio"/> SEP	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
<input type="radio"/> APR	<input type="radio"/> OCT	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
<input type="radio"/> MAY	<input type="radio"/> NOV	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
<input type="radio"/> JUN	<input type="radio"/> DEC	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>

NOW, GO ON TO ITEM NUMBER 1 ON THE NEXT PAGE.

THE FOLLOWING ITEMS ARE VERY IMPORTANT FOR THE UNDERSTANDING OF THE RESULTS OF THE SURVEY. PLEASE COMPLETE THESE ITEMS AS ACCURATELY AS POSSIBLE.

1. What type of job do you have? Fill in **one** oval within the job category that applies to you. **Your survey results cannot be counted unless you complete this item.**

NONMANAGEMENT

- ① Operator
- ② Service Representative
- ③ PhoneCenter Clerk
- ④ Central Office (craft)
- ⑤ Installation and Maintenance (craft)
- ⑥ Outside Plant/Network Distribution (craft)
- ⑦ Assignment and Repair Service (clerical)
- ⑧ Other Craft
- ⑨ Other Clerical
- ⑩ Other Nonmanagement

MANAGEMENT

- ⑪ 1st Level
- ⑫ 2nd Level
- ⑬ 3rd Level
- ⑭ 4th Level and above
- ⑮ Other Management

2. If you work in the **line sales organization of Business Marketing** (including CSR-BS's reporting on an interim basis to staff), fill in the oval next to your official job title. If not, skip to Item No. 3.

- ① Account Executive
- ② National Account Manager
- ③ Communications System Representative - Business Systems
- ④ Communications System Representative (Voice, Data, Phone Power)
- ⑤ Market Administrator - Demand (Communications Consultant, Special Communication Representative, Customer Sales Representative, Communications Representative, Service Consultant)
- ⑥ Market Administrator - Implementation
- ⑦ Industry Manager
- ⑧ Systems Manager
- ⑨ Administrative Manager
- ⑩ Marketing Manager
- ⑪ Other (not listed above)

THE FOLLOWING ITEMS DEAL WITH YOUR OVERALL JOB SATISFACTION AND SECURITY. PLEASE FILL IN ONE OVAL FOR EACH ITEM BELOW.

	VERY SATISFIED	SATISFIED	NEITHER SATISFIED NOR DISSATISFIED	DISSATISFIED	VERY DIS. SATISFIED
3. Considering everything, how would you rate your overall satisfaction in your company at the present time?	①	②	③	④	⑤
4. Considering everything, how satisfied are you with your job?	①	②	③	④	⑤
5. How satisfied are you with the amount of recognition you receive for doing your job?	①	②	③	④	⑤
6. How satisfied are you with the information you receive from management on what's going on in the company?	①	②	③	④	⑤

7. I like the kind of work i do. 1 2 3 4 5
8. My job makes good use of my skills and abilities. 1 2 3 4 5
9. My work gives me a feeling of personal accomplishment. 1 2 3 4 5
10. How do you rate this company in providing job security for people like yourself? 1 2 3 4 5

1 STRONGLY AGREE

2 AGREE

3 NEITHER AGREE NOR DISAGREE

4 DISAGREE

5 STRONGLY DISAGREE

1 VERY GOOD

2 GOOD

3 FAIR

4 POOR

5 VERY POOR

1. How frequently is each of the following true about work stress or pressure on your current job? Please fill in one oval for each item.
- a. I feel under more stress on the job now than I ever have before. 1 2 3 4 5 6
- b. I feel pressured to achieve objectives ("get numbers") or meet deadlines I know I can't achieve. 1 2 3 4 5 6
- c. I feel pressured to work an unreasonable amount of over-time or to take an unreasonable amount of work home. 1 2 3 4 5 6
- d. The way in which the absence control policy is administered creates unnecessary pressure. 1 2 3 4 5 6

1 ALMOST ALWAYS

2 QUITE FREQUENTLY

3 SOMETIMES

4 SELDOM

5 ALMOST NEVER

6 N/A TO MY JOB

12. How frequently is each of the following conditions a road block to you in getting work done on your current job? Fill in one oval for each item.

- a. Not enough people to handle the work load. 1 2 3 4 5 6
- b. The unavailability of tools, equipment or other needed items and services. 1 2 3 4 5 6
- c. Too much paperwork. 1 2 3 4 5 6
- d. When I need assistance from another department, I am unable to get the help. 1 2 3 4 5 6
- e. Inadequate or incorrect information. 1 2 3 4 5 6

1 ALMOST ALWAYS

2 QUITE FREQUENTLY

3 SOMETIMES

4 SELDOM

5 ALMOST NEVER

6 N/A TO MY JOB

13. I have enough information to do my job well. STRONGLY AGREE AGREE NEITHER AGREE NOR DISAGREE DISAGREE STRONGLY DISAGREE
14. The people I work with cooperate to get the job done.
15. If conditions were better (such as better supplies, organization, supervision, procedures, rewards, etc.), how much would you say you could increase your productivity? Please fill in one oval.
- 0-5% 6-15% 16-25% 26-50% More than 50%

16. The following items deal with training. Please fill in one oval for each item.

- a. The company-provided training courses I have been through have helped me to perform my current job better. STRONGLY AGREE AGREE NEITHER AGREE NOR DISAGREE DISAGREE STRONGLY DISAGREE N/A TO MY JOB
- b. The company makes available training when I need it to keep up with changes which affect my current job.

17. I am given a real opportunity to improve my skills in this company. STRONGLY AGREE AGREE NEITHER AGREE NOR DISAGREE DISAGREE STRONGLY DISAGREE

8. How satisfied are you with the training you received for your present job? VERY SATISFIED SATISFIED NEITHER SATISFIED NOR DISSATISFIED DISSATISFIED VERY DISSATISFIED

THE FOLLOWING ITEMS DEAL WITH PAY AND BENEFITS. PLEASE FILL IN ONE OVAL FOR EACH ITEM.

9. In comparison with people in similar jobs in other companies, I feel my pay is: MUCH HIGHER SLIGHTLY HIGHER ABOUT THE SAME SLIGHTLY LOWER MUCH LOWER

20. How do you rate the amount of pay you get on your job?
21. How do you rate your pay considering the work done by others in your department at your salary grade?
22. How do you rate your total benefits program (Insurance, Medical, etc.)?
23. Please comment on each of the following conditions concerning advancement and transfer. Fill in one oval for each item.

VERY GOOD GOOD FAIR POOR VERY POOR

- a. I am well informed about job openings for which I might be qualified.
- b. Promotions are based more on personal relationships or friendships than on merit.
- c. Supervisors unfairly hold back their best performers from promotion or transfer.

ALMOST ALWAYS QUITE FREQUENTLY SOMETIMES SELDOM ALMOST NEVER N/A TO MY JOB

24. How satisfied are you with your opportunity to get a better job in this company?

VERY SATISFIED SATISFIED NEITHER SATISFIED NOR DISSATISFIED DISSATISFIED VERY DISSATISFIED

25. How frequently is each of the following true about decision-making in your department? Fill in one oval for each item.

- a. I participate in setting the objectives for my job.
- b. I participate in deciding how to do my job.
- c. Proposed actions or decisions have to go too high in my department for approval.
- d. When job-related problems arise, my supervisor uses group meetings to get ideas from subordinates.

ALMOST ALWAYS QUITE FREQUENTLY SOMETIMES SELDOM ALMOST NEVER N/A TO MY JOB

26. The following items relate to participation. Fill in one oval for each item.

- | | STRONGLY
AGREE | AGREE | NEITHER AGREE
NOR DISAGREE | DISAGREE | STRONGLY
DISAGREE |
|---|-------------------------|-------------------------|-------------------------------|-------------------------|-------------------------|
| a. Sufficient effort is made to get the opinions and thinking of people who work here. | <input type="radio"/> 1 | <input type="radio"/> 2 | <input type="radio"/> 3 | <input type="radio"/> 4 | <input type="radio"/> 5 |
| b. If my department formed special teams of employees to solve work problems, I would be interested in joining such a team. | <input type="radio"/> 1 | <input type="radio"/> 2 | <input type="radio"/> 3 | <input type="radio"/> 4 | <input type="radio"/> 5 |

27. How frequently is each of the following true about your current, immediate supervisor? The term "immediate supervisor" refers to the person to whom you usually report. Please fill in one oval for each item.

- | | ALMOST
ALWAYS | QUITE
FREQUENTLY | SOMETIMES | SELDOM | ALMOST
NEVER | N/A TO
MY JOB |
|--|-------------------------|-------------------------|-------------------------|-------------------------|-------------------------|-------------------------|
| My immediate supervisor: | | | | | | |
| a. Responds to my concerns or suggestions. | <input type="radio"/> 1 | <input type="radio"/> 2 | <input type="radio"/> 3 | <input type="radio"/> 4 | <input type="radio"/> 5 | <input type="radio"/> 6 |
| b. Knows enough about my work to provide the support I need. | <input type="radio"/> 1 | <input type="radio"/> 2 | <input type="radio"/> 3 | <input type="radio"/> 4 | <input type="radio"/> 5 | <input type="radio"/> 6 |
| c. Does a good job in explaining why things are done in a certain way. | <input type="radio"/> 1 | <input type="radio"/> 2 | <input type="radio"/> 3 | <input type="radio"/> 4 | <input type="radio"/> 5 | <input type="radio"/> 6 |
| d. Encourages high standards of performance in my work group. | <input type="radio"/> 1 | <input type="radio"/> 2 | <input type="radio"/> 3 | <input type="radio"/> 4 | <input type="radio"/> 5 | <input type="radio"/> 6 |
| e. Encourages subordinates to participate in solving problems which affect our work. | <input type="radio"/> 1 | <input type="radio"/> 2 | <input type="radio"/> 3 | <input type="radio"/> 4 | <input type="radio"/> 5 | <input type="radio"/> 6 |
| f. Watches me too closely. | <input type="radio"/> 1 | <input type="radio"/> 2 | <input type="radio"/> 3 | <input type="radio"/> 4 | <input type="radio"/> 5 | <input type="radio"/> 6 |

28. The following also deals with your current immediate supervisor. Please fill in one oval for each item.

- | | STRONGLY
AGREE | AGREE | NEUTRAL | DISAGREE | STRONGLY
DISAGREE | N/A TO
MY JOB |
|--|-------------------------|-------------------------|-------------------------|-------------------------|-------------------------|-------------------------|
| My immediate supervisor: | | | | | | |
| a. Provides useful assistance for my career planning. | <input type="radio"/> 1 | <input type="radio"/> 2 | <input type="radio"/> 3 | <input type="radio"/> 4 | <input type="radio"/> 5 | <input type="radio"/> 6 |
| b. Gives me feedback frequently enough so that I know how I am performing. | <input type="radio"/> 1 | <input type="radio"/> 2 | <input type="radio"/> 3 | <input type="radio"/> 4 | <input type="radio"/> 5 | <input type="radio"/> 6 |
| c. Gives me useful feedback concerning my potential for advancement . | <input type="radio"/> 1 | <input type="radio"/> 2 | <input type="radio"/> 3 | <input type="radio"/> 4 | <input type="radio"/> 5 | <input type="radio"/> 6 |

- | | VERY
GOOD | GOOD | FAIR | POOR | VERY
POOR |
|---|-------------------------|-------------------------|-------------------------|-------------------------|-------------------------|
| 29. Overall, how good a job do you feel is being done by your immediate manager/supervisor? | <input type="radio"/> 1 | <input type="radio"/> 2 | <input type="radio"/> 3 | <input type="radio"/> 4 | <input type="radio"/> 5 |

THE FOLLOWING ITEMS DEAL WITH PERFORMANCE APPRAISALS.

30. Within the past year, has an annual performance appraisal been filled out for your work? Please fill in one of the following ovals.

- Yes No Don't Know Not Applicable to My Job

31. To what extent do you agree or disagree with each of the following statements about your most recent performance appraisal? Please fill in one oval to indicate how you feel for each item below.

	STRONGLY AGREE	AGREE	NEUTRAL	DISAGREE	STRONGLY DISAGREE	N/A TO MY JOB
a. The standards used to judge my performance were clearly explained.	<input type="radio"/> 1	<input type="radio"/> 2	<input type="radio"/> 3	<input type="radio"/> 4	<input type="radio"/> 5	<input type="radio"/> 6
b. The standards used to evaluate my performance were fair.	<input type="radio"/> 1	<input type="radio"/> 2	<input type="radio"/> 3	<input type="radio"/> 4	<input type="radio"/> 5	<input type="radio"/> 6
c. The rating I received on my last appraisal was fair.	<input type="radio"/> 1	<input type="radio"/> 2	<input type="radio"/> 3	<input type="radio"/> 4	<input type="radio"/> 5	<input type="radio"/> 6
d. My last appraisal provided me with information on how I could improve my job performance.	<input type="radio"/> 1	<input type="radio"/> 2	<input type="radio"/> 3	<input type="radio"/> 4	<input type="radio"/> 5	<input type="radio"/> 6

32. Are you aware that in the most recent national bargaining the unions and Bell System management signed a joint agreement to encourage greater worker participation and to improve working conditions, service and the quality of life at work?

- Yes No

33. Have you seen specific evidence that the union and management are working together on Quality of Work Life issues?

- Yes No

24. How frequently is each of the following true about the quality of service provided directly to **external customers of your company**? For the statements below, the term "work group" refers to the people at your level who report to your supervisor. Please fill in one oval for each item.

- | | 1
<i>ALMOST ALWAYS</i> | 2
<i>QUITE FREQUENTLY</i> | 3
<i>SOMETIMES</i> | 4
<i>SELDOM</i> | 5
<i>ALMOST NEVER</i> | 6
<i>N/A TO MY JOB</i> |
|---|---------------------------|------------------------------|-----------------------|-----------------------|--------------------------|---------------------------|
| a. My company provides high quality service to external customers. | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> |
| b. My work group responds to individual needs of the company's external customers. | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> |
| c. My work group places more emphasis on meeting internal measurements than on doing the best job for the company's external customers. | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> |
| d. The index or results that I must achieve do not always lead to the best service for the company's external customers. | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> |

25. Are the following changing faster than they should in your company, at about the right pace, or slower than they should? Please fill in one oval to indicate how you feel for each item below.

- | | 1
<i>MUCH TOO FAST</i> | 2
<i>TOO FAST</i> | 3
<i>ABOUT RIGHT</i> | 4
<i>TOO SLOW</i> | 5
<i>MUCH TOO SLOW</i> | 6
<i>N/A TO MY JOB</i> |
|--|---------------------------|-----------------------|-------------------------|-----------------------|---------------------------|---------------------------|
| a. Technological change. | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> |
| b. Changes in operating practices and procedures. | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> |
| c. Changes in organizational structure. | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> |
| d. Changes in personnel practices and procedures (how the company treats its employees). | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> |
| e. Application of computer systems in my part of the business. | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> |

36. How do you feel about the way in which the above changes are being managed in your department?

- | | 1
<i>STRONGLY AGREE</i> | 2
<i>AGREE</i> | 3
<i>NEUTRAL</i> | 4
<i>DISAGREE</i> | 5
<i>STRONGLY DISAGREE</i> | 6
<i>N/A TO MY JOB</i> |
|--|----------------------------|-----------------------|-----------------------|-----------------------|-------------------------------|---------------------------|
| a. The changes are being introduced with good forethought and preparation. | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> |
| b. The changes are being made, for the most part, without asking employees like me for our ideas or views. | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> |
| c. The changes are not well communicated to employees most directly affected. | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> | <input type="radio"/> |

The following items are concerned with top management of your company, that is 5th level and above. How would you rate top management in your company on each of the following? Please fill in one oval for each item below.

How do you rate top management in your company on:

- | | 1
<i>VERY GOOD</i> | 2
<i>GOOD</i> | 3
<i>NEUTRAL</i> | 4
<i>POOR</i> | 5
<i>VERY POOR</i> | 6
<i>N/A TO MY JOB</i> | 7
<i>DON'T KNOW</i> |
|---|-----------------------|------------------|---------------------|------------------|-----------------------|---------------------------|------------------------|
| a. Being open and honest in dealing with employees. | (1) | (2) | (3) | (4) | (5) | (6) | (7) |
| b. Considering employees' interests when introducing new technology or procedures that affect their jobs. | (1) | (2) | (3) | (4) | (5) | (6) | (7) |
| c. Informing employees ahead of time about changes that will affect their jobs. | (1) | (2) | (3) | (4) | (5) | (6) | (7) |
| d. Allocating resources properly to ensure that each department can accomplish its objectives. | (1) | (2) | (3) | (4) | (5) | (6) | (7) |
| e. Having the ability to solve the major problems of the company. | (1) | (2) | (3) | (4) | (5) | (6) | (7) |
| f. Making sure that internal measurements are prepared honestly. | (1) | (2) | (3) | (4) | (5) | (6) | (7) |
| g. Providing the capabilities required to meet competition effectively. | (1) | (2) | (3) | (4) | (5) | (6) | (7) |

People at the top of this organization are aware of the problems at my level of the organization.

- | | | | | |
|-----------------------|--------------|-----------------------------------|-----------------|--------------------------|
| (1) | (2) | (3) | (4) | (5) |
| <i>STRONGLY AGREE</i> | <i>AGREE</i> | <i>NEITHER AGREE NOR DISAGREE</i> | <i>DISAGREE</i> | <i>STRONGLY DISAGREE</i> |

Do you believe top management (5th level and above) will act on the problems identified by this survey?

- (1) Yes (2) No

40. If you have your own way, will you be working for the Bell System twelve months from now? (If you will be retiring within the next twelve months, do not answer this question.)

① CERTAINLY

② PROBABLY

③ NOT SURE

④ PROBABLY NOT

⑤ CERTAINLY NOT

41. If I were to leave the Bell System for a job in another company, I WOULD DO SO TO GAIN:
(Pick the three most important. Fill in no more than three ovals.)

- ① Reduced job pressure.
- ② Better job training.
- ③ Improved opportunities for advancement.
- ④ A greater chance in making decisions which affect my job.
- ⑤ More effective top management.
- ⑥ Better immediate supervision.
- ⑦ A more service oriented company.
- ⑧ More effective management of change.
- ⑨ Better pay.
- ⑩ Better geographical location.
- ⑪ More challenging/interesting work.
- ⑫ More job security.
- ⑬ Better treatment as an individual.
- ⑭ A new career.
- ⑮ Better benefits.
- ⑯ Other (not listed above).

42. Below is a list of the major subject areas covered in this questionnaire. People differ in what is important to them in any job. We would like to know how **important** each of the following is to you in your job.

PLEASE NOTE: Although you may consider many of the factors listed as important, you should use the rating "of utmost importance" **only** for those items which are of the **most** importance to you. It is critical that you evaluate **each** item separately and carefully. Fill in one oval for each item.

How important to you is:	OF UTMOST IMPORTANCE	VERY IMPORTANT	OF MODERATE IMPORTANCE	OF LITTLE IMPORTANCE	OF NO IMPORTANCE
a. Pace of change in your company	①	②	③	④	⑤
b. Management of change in your company	①	②	③	④	⑤
c. Your relationship with your immediate supervisor	①	②	③	④	⑤
d. The opportunity you have to participate in decision making which affects your job	①	②	③	④	⑤
e. The amount of pressure on your job	①	②	③	④	⑤
f. The quality of service provided to external customers of your company	①	②	③	④	⑤
g. Your own productivity	①	②	③	④	⑤
h. Your pay or benefits	①	②	③	④	⑤
i. The effectiveness of top management in your company ...	①	②	③	④	⑤
j. The training provided for your job	①	②	③	④	⑤
k. The performance appraisal process as it affects you	①	②	③	④	⑤
l. Your advancement or transfer opportunities	①	②	③	④	⑤
m. The security of your current job	①	②	③	④	⑤
n. Security of employment in the Company	①	②	③	④	⑤
	OF UTMOST IMPORTANCE	VERY IMPORTANT	OF MODERATE IMPORTANCE	OF LITTLE IMPORTANCE	OF NO IMPORTANCE

43. In the preceding section we asked you to prioritize what you think is most important in your job. Now we would like you to indicate how satisfied you are, in your current job, with each of the following: (Fill in one oval for each item.)

As compared to what you want in your job, how satisfied are you at present with:	VERY SATISFIED	SATISFIED	NEUTRAL	DISSATISFIED	VERY DISSATISFIED	N/A TO MY JOB
a. Pace of change in your company	(1)	(2)	(3)	(4)	(5)	(6)
b. Management of change in your company	(1)	(2)	(3)	(4)	(5)	(6)
c. Your relationship with your immediate supervisor	(1)	(2)	(3)	(4)	(5)	(6)
d. The opportunity you have to participate in decision making which affects your job	(1)	(2)	(3)	(4)	(5)	(6)
e. The amount of pressure on your job	(1)	(2)	(3)	(4)	(5)	(6)
f. The quality of service provided to external customers of your company	(1)	(2)	(3)	(4)	(5)	(6)
g. Your own productivity	(1)	(2)	(3)	(4)	(5)	(6)
h. Your pay or benefits	(1)	(2)	(3)	(4)	(5)	(6)
i. The effectiveness of top management in your company ...	(1)	(2)	(3)	(4)	(5)	(6)
j. The training provided for your job	(1)	(2)	(3)	(4)	(5)	(6)
k. The performance appraisal process as it affects you	(1)	(2)	(3)	(4)	(5)	(6)
l. Your advancement or transfer opportunities	(1)	(2)	(3)	(4)	(5)	(6)
m. The security of your current job	(1)	(2)	(3)	(4)	(5)	(6)
n. Security of employment in the Company	(1)	(2)	(3)	(4)	(5)	(6)
	VERY SATISFIED	SATISFIED	NEUTRAL	DISSATISFIED	VERY DISSATISFIED	N/A TO MY JOB

YOUR COOPERATION IN ANSWERING THE FOLLOWING QUESTIONS WILL BE GREATLY APPRECIATED. AS INDICATED EARLIER, RESPONSES WILL NOT BE USED TO IDENTIFY YOU PERSONALLY. THEY WILL BE USED TO STUDY HOW DIFFERENT GROUPS OF PEOPLE RESPOND TO THE QUESTIONNAIRE ITEMS.

44. Sex

- 1 Male
- 2 Female

45. Age

- 1 Under 25 years
- 2 25-34 years
- 3 35-44 years
- 4 45-54 years
- 5 55 years or more

46. Race

- 1 American Indian or Alaskan Native
- 2 Asian or Pacific Islander
- 3 Black (not of Hispanic origin)
- 4 Hispanic
- 5 White (not of Hispanic origin)
- 6 Other

47. Company Service (tenure)

- 1 Less than one year
- 2 One to five years of service
- 3 6-10 years of service
- 4 11-15 years of service
- 5 16 or more years of service

48. To what extent, as a normal part of your current job, do you have direct contact with customers?

- 1 REGULARLY
- 2 OCCASIONALLY
- 3 SELDOM
- 4 NEVER
- 5 N/A TO MY JOB

49. How many direct reporting subordinates do you have?

- 1 None
- 2 One
- 3 Two
- 4 Three
- 5 Four
- 6 Five
- 7 Six to Nine
- 8 Ten to Fifteen
- 9 Sixteen to Twenty
- 10 Twenty-one or More

50. Education (highest level of education attained)

- 1 8th grade or less
- 2 Completed 1-4 years of high school work (no diploma)
- 3 High school graduate or equivalent
- 4 Completed formal vocational or technical school program (industry-specific qualifiers, e.g., draftsman, business school, etc.)
- 5 Completed 1-4 years of college work
- 6 Graduated from 4-year college
- 7 Completed some graduate training
- 8 Completed Masters Degree or higher (LLB., PhD., etc.)

51. Supervisory Level

- 1 Nonsupervisor
- 2 1st line supervision
- 3 2nd level supervision, i.e., of 1st line supervisor
- 4 3rd level supervision, i.e., of 2nd line supervisor
- 5 4th level supervision and above, i.e., of 3rd line supervisor

52. What are the three roadblocks or obstacles to doing your job that you feel should be acted upon immediately? List them in order of priority, highest priority first.

1. _____

2. _____

3. _____

53. If you would like to comment on any other subject of interest not covered by this questionnaire or expand your replies to any earlier questions, please use this space.

54. Are you confident that your responses to this questionnaire will **not** be reported in any way which identifies you as an individual?

① Yes

② No

A FINAL WORD TO RESPONDENTS:

WHEN THE COMPLETED QUESTIONNAIRES ARE IN, SUMMARIES OF RESULTS WILL BE PREPARED FOR EACH COMPANY.

TO ENABLE US TO PRODUCE SUMMARIES, EACH QUESTIONNAIRE HAS BEEN STAMPED (BELOW) WITH AN ORGANIZATIONAL CODE. ALL RESPONDENTS FROM YOUR ORGANIZATION HAVE THE SAME CODE. NO INDIVIDUAL RESPONDENT'S RESULTS WILL BE REPORTED. THIS CODE HAS ALSO BEEN STAMPED ON THE FRONT PAGE OF YOUR SURVEY.

THANK YOU FOR YOUR HELP

Code

	0	0	0	0	0
	0	0	0	0	0
	0	0	0	0	0
	0	0	0	0	0
	0	0	0	0	0
	0	0	0	0	0

APPENDIX C

Humboldt County School District
Humboldt County School District

TELEPHONE (702) 823-4467

POST OFFICE BOX 1070

WENEMUCCA, NEVADA 89445

October 29, 1980

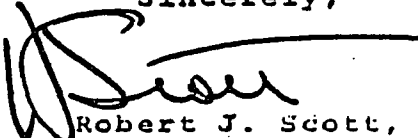
Mr. Leon Hensley, Superintendent
Lander County School District
P. O. Box 273
Battle Mountain, Nevada 89820

Dear Leon:

Please consider this letter as my endorsement of your endeavors to develop an evaluation model for use in small school districts. Such research will provide much needed information regarding our organization and staff relationships. Districts our size generally do not have the staffs or the expertise to develop such instruments, although they can be extremely useful in our self-examination of how well our personnel are achieving positive inter-personal relationships within the district structure.

Please contact me if I can help you with this project.

Sincerely,



Robert J. Scott,
Superintendent

RJS/it

PERSHING COUNTY SCHOOL DISTRICT

P. O. BOX 389

LOVELOCK, NEVADA 89419

JAMES P. KILEY, COUNTY SUPERINTENDENT

PERSHING CO. JR.-SR. HIGH SCHOOL
JOHN HOCKING, PRINCIPAL

October 29, 1980

LOVELOCK ELEMENTARY SCHOOL
KARL HOSTMAN, PRINCIPAL

Mr. Leon Hensley
Lander County Superintendent
P.O. Box 273
Battle Mountain, Nevada 89820

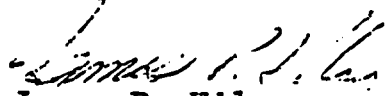
Dear Leon:

I am writing in response to your letter of October 24, 1980, regarding the research you intend to complete for your doctoral dissertation.

Your effort to establish an evaluation model to assist small school districts in measuring the effectiveness of staff relationships and district organizational patterns is commendable.

I will look forward to receiving the results of your research.

Sincerely,


James P. Kiley
Superintendent of Schools

JPK:ske

APPENDIX D

PROFILING THE SOCIAL ORGANIZATION OF THE SCHOOL

The information in this study will allow educational leaders, both locally and nationally to improve school organization and systems. Your responses will remain anonymous with no effort made to identify you or your school. Your input is vital to the success of the survey. Please answer every question and return the survey as soon as possible. Your superintendent of schools has cooperated in the distribution process of this questionnaire in the hope that the overall results will make possible improvements in the school organization that directly affects you. Thank you very much for your time and consideration.

Leon Hensley
Ed.D. Candidate
Department of Educational Administration and Higher Education
University of Nevada, Las Vegas 89145

.....
DEMOGRAPHIC DATA

Please circle the appropriate number.

- | | |
|---|--|
| <p>1. <u>Type of school</u></p> <p>1 K-3
2 4-8
3 K-6
4 K-8
5 7-12
6 7-8
7 9-12
8 K-12
9 Other _____</p> | <p>5. <u>Race</u></p> <p>1 Caucasian
2 Black
3 Hispanic
4 Native American
5 Other _____</p> |
| <p>2. <u>Sex</u></p> <p>1 Male
2 Female</p> | <p>6. <u>School District Enrollment</u></p> <p>1 1-200
2 201-500
3 501-1000
4 1001-2500
5 2501 or more</p> |
| <p>3. <u>Marital Status</u></p> <p>1 Single
2 Married
3 Divorced
4 Separated
5 Widowed</p> | <p>7. <u>Number of teachers in my school</u></p> <p>1 Less than 5
2 6-12
3 13-25
4 26 or more</p> |
| <p>4. <u>Age</u></p> <p>1 25 or younger
2 26-35
3 36-45
4 46-60
5 61 or older</p> | <p>8. <u>Degree Status</u></p> <p>1 BA
2 Masters
3 Masters+
4 Specialist
5 Doctorate
6 Other _____</p> |
-

INSTRUCTIONS FOR FILLING OUT THE QUESTIONNAIRE

The purpose of this research is to develop an organizational profile for small school districts. The profile will reflect the district's informal social structure allowing for creativity and enhancing staff motivation. The informal social structure is defined as the non-written communication, interaction, and feelings among the staff, administration, board, and the organization itself.

This instrument consists of Six Parts:

- Part I Security and Loyalty
- Part II Communications
- Part III Teamwork
- Part IV Confidence and Trust
- Part V Identity and Purpose
- Part VI Identification within the Organization

The instrument will require approximately 10 minutes of your time.

- Please: 1. Read the directions.
2. Answer all questions.

All responses will remain confidential.
Thank you for your participation!

.....

Directions: Circle the number, on a scale of one to nine (1-9), which comes the closest to relating your reactions to the following comments.

PART I SECURITY AND LOYALTY

- | | Strongly
Disagree | | | | | | | | Strongly
Agree |
|--|----------------------|---|---|---|---|---|---|---|-------------------|
| | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 |
| 1. My principal is open and honest in his dealings with me. | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 |
| 2. There is mutual trust and respect between my principal and me. | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 |
| 3. My principal is an active spokesperson before the superintendent and/or board for my interests and needs outside the collective bargaining specter. | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 |
| 4. Although I can't expect the superintendent to agree with everything I say, I feel the superintendent listens to my concerns or points of view and takes them into consideration when making decisions for the district. | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 |
| 5. I feel at ease disagreeing with my principal. | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 |
| 6. I feel at ease disagreeing with my superintendent. | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 |

	Strongly Disagree					Strongly Agree				
	1	2	3	4	5	6	7	8	9	
40. I feel free to discuss important things about my job with my principal.	1	2	3	4	5	6	7	8	9	
41. I feel free to discuss important things about my job with my superintendent.	1	2	3	4	5	6	7	8	9	
42. I feel part of the team when decisions are made at school that affect me.	1	2	3	4	5	6	7	8	9	
43. I believe that my principal has been trained to provide leadership in educational matters in my district.	1	2	3	4	5	6	7	8	9	
44. My principal really cares about students.	1	2	3	4	5	6	7	8	9	
45. When problems arise, my principal has procedures for working on them. Problems are seen as normal challenges not as rocking the boat.	1	2	3	4	5	6	7	8	9	
46. I am satisfied with most teachers in my school regarding their commitment and quality of work.	1	2	3	4	5	6	7	8	9	
47. My personal and social relationships with the other teachers are satisfactory.	1	2	3	4	5	6	7	8	9	
48. My professional relationship with the other teachers is satisfactory.	1	2	3	4	5	6	7	8	9	

PART V IDENTITY AND PURPOSE

	Strongly Disagree					Strongly Agree				
	1	2	3	4	5	6	7	8	9	
49. Teaching expectations and responsibilities are clearly defined by my principal.	1	2	3	4	5	6	7	8	9	
50. I feel a responsibility to help the school district attain and implement goals.	1	2	3	4	5	6	7	8	9	
51. The teacher evaluation instrument is designed to identify criteria for good teaching and instruction.	1	2	3	4	5	6	7	8	9	
52. The administration utilizes the evaluation process to improve teacher effectiveness in the classroom.	1	2	3	4	5	6	7	8	9	
53. The evaluation instrument was designed with teachers' interests in mind.	1	2	3	4	5	6	7	8	9	
54. The evaluation instrument used by the district is clear and objective in regard to what is expected.	1	2	3	4	5	6	7	8	9	
55. The evaluation instrument reflects factors that are essential to instruction and classroom management.	1	2	3	4	5	6	7	8	9	
56. Evaluation criteria are attainable by all good teachers.	1	2	3	4	5	6	7	8	9	
57. My last evaluation by my principal provided me with information for improvement and growth.	1	2	3	4	5	6	7	8	9	
58. The informal flow of information, those happenings that occur that are not a part of the formal reporting system, reach the principal.	1	2	3	4	5	6	7	8	9	
59. District inservice programs are designed to assist teachers by improving teaching ability.	1	2	3	4	5	6	7	8	9	
60. Inservice provided by the district addresses areas that improve my ability to deliver services to children more effectively.	1	2	3	4	5	6	7	8	9	
61. Extracurricular activities do not interfere with but complement academic objectives of the district goals.	1	2	3	4	5	6	7	8	9	

PART VI IDENTIFICATION WITHIN THE ORGANIZATION

	Strongly Disagree					Strongly Agree				
	1	2	3	4	5	6	7	8	9	
62. My professional goals and motivation are generally attuned to those of the school district's.	1	2	3	4	5	6	7	8	9	
63. There exists a mutual cooperation between the staff and the superintendent that creates a positive attitude among the staff.	1	2	3	4	5	6	7	8	9	
64. The superintendent understands the problems I experience as a result of my responsibilities.	1	2	3	4	5	6	7	8	9	
65. Decisions that affect me are made at the level that can bring about solution.	1	2	3	4	5	6	7	8	9	
66. Teachers are encouraged to innovate in their classroom instruction rather than to conform.	1	2	3	4	5	6	7	8	9	
67. The superintendent affords me the opportunity to develop my areas of special interest in academic areas.	1	2	3	4	5	6	7	8	9	
68. I am given the support to meet my students' academic needs by the superintendent.	1	2	3	4	5	6	7	8	9	
69. My professional achievements satisfy the expectations of the superintendent.	1	2	3	4	5	6	7	8	9	
70. My principal encourages high standards in my performance and that of his/her staff.	1	2	3	4	5	6	7	8	9	

APPENDIX E

SCHOOL DISTRICTS USED IN THE SURVEY

1. Blaine County School District #61
Hailey, Idaho
2. Garden Valley School District #71
Garden Valley, Idaho
3. Payette School District #371
Payette, Idaho
4. McCall-Donnelly School District #421
McCall, Idaho
5. Cascade School District #422
Cascade, Idaho
6. Tahoe-Truckee Unified School District
Truckee, California
7. Bishop Elementary School District
Bishop, California
8. Bishop High School District
Bishop, California
9. Elko County School District
Elko, Nevada
10. Humbolt County School District
Winnemucca, Nevada
11. Nye County School District
Tonopah, Nevada
12. White Pine County School District
Ely, Nevada
13. Churchill County School District
Fallon, Nevada

APPENDIX F

BOARD OF TRUSTEES

Hy Forgeron, President
Calvin Chisum, Clerk
Hollie Collier, Member
David Ramsdell, Member
Debera Evans, Member

Leon Hensley, Superintendent

Lander County School District

P.O. Box 273 734 Gold Creek Avenue
Battle Mountain, Nevada 89820
(702) 635-2886



February, 1982

Dear Educator:

As a research effort to explore informal social structures of non-urban school systems, I am asking that you spend a few of your valuable minutes to complete the enclosed questionnaire.

Models which evaluate and monitor the formal organizational structure of school systems are available to educators. The results of this research may provide the necessary information to develop a model to evaluate the informal workings of a small school system. Indicators of staff morale, job satisfaction and interpersonal relationships between staff and administrators portray a much clearer picture of a school system's health than curriculum or accreditation evaluations.

As in any research, 100% return is vitally important. I solicit your participation and thank you in advance for your cooperation.

Sincerely,

Leon Hensley
Leon Hensley
Superintendent

A Saville

Approved, Anthony Saville
Professor, Educational Administration
and Higher Education
University of Nevada, Las Vegas
Las Vegas, Nevada 89145

APPENDIX G

PROFILING THE SOCIAL ORGANIZATION OF THE SCHOOL

The information in this study will allow educational leaders, both locally and nationally to improve school organization and system. Your responses will remain anonymous with no effort made to identify you or your school. Your input is vital to the success of the survey. Please answer every question and return the survey as soon as possible. Your superintendent of schools has cooperated in the distribution process of this questionnaire in the hope that the overall results will make possible improvements in the school organization that directly affects you. Thank you very much for your time and consideration.

Leon Hensley
Ed.D. Candidate
Department of Educational Administration and
Higher Education
University of Nevada, Las Vegas 89145

DEMOGRAPHIC DATA

Please circle the appropriate number.

- | | |
|---|---|
| <p>1. <u>Type of school</u></p> <p>1 Elementary
2 Jr. High/Middle School
3 Jr.-Sr. High School
4 High School</p> <p>2. <u>Sex</u></p> <p>1 Male
2 Female</p> <p>3. <u>Marital Status</u></p> <p>1 Single
2 Married
3 Divorced
4 Separated
5 Widowed</p> <p>4. <u>Age -</u></p> <p>1 25 or younger
2 26-35
3 36-45
4 46-60
5 60 or older</p> | <p>5. <u>Race</u></p> <p>1 Caucasian
2 Black
3 Hispanic
4 Native American
5 Other _____</p> <p>6. <u>Number of teachers in my school</u></p> <p>1 Less than 5
2 6-12
3 13-25
4 26 or more</p> <p>7. <u>Degree Status</u></p> <p>1 BA
2 Masters
3 Specialist
4 Doctorate</p> |
|---|---|

INSTRUCTIONS FOR FILLING OUT THE QUESTIONNAIRE

The purpose of this research is to develop an organizational profile for small school districts. The profile will reflect the district's informal social structure allowing for creativity and enhancing staff motivation. The informal social structure is defined as the non-written communication, interaction, and feelings among the staff, administration, board, and the organization itself.

This instrument consists of Five Parts:

- Part I Security and Loyalty
- Part II Communication
- Part III Teamwork
- Part IV Confidence and Trust
- Part V Identity and Purpose

The instrument will require approximately 10 minutes of your time.

- Please:
1. Read the directions.
 2. Try and answer all questions.
 3. Do not answer questions you feel "I don't know".

All responses will remain confidential.

Thank you for your participation!

Directions: Circle the number, on a scale of one to seven (1-7), which comes the closest to relating your reactions to the following comments.

PART I SECURITY AND LOYALTY

	Strongly Disagree		Strongly Agree
1. My principal is open and honest in his dealings with me.	1	2 3 4	5 6 7
2. There is mutual trust and respect between my principal and me.	1	2 3 4	5 6 7
3. I feel at ease disagreeing with my principal.	1	2 3 4	5 6 7

- | | Strongly Disagree | | | | Strongly Agree | | |
|---|-------------------|---|---|---|----------------|---|---|
| | 1 | 2 | 3 | 4 | 5 | 6 | 7 |
| 4. I feel at ease disagreeing with my superintendent. | 1 | 2 | 3 | 4 | 5 | 6 | 7 |
| 5. When I am having problems in the classroom, I can depend on the principal to offer assistance or help in solving the problems. | 1 | 2 | 3 | 4 | 5 | 6 | 7 |

PART II COMMUNICATION

- | | Strongly Disagree | | | | Strongly Agree | | |
|---|-------------------|---|---|---|----------------|---|---|
| | 1 | 2 | 3 | 4 | 5 | 6 | 7 |
| 6. Teachers and my principal have a free exchange of information and questions are readily addressed. | 1 | 2 | 3 | 4 | 5 | 6 | 7 |
| 7. Generally speaking, the principal understands the problems of the teachers. | 1 | 2 | 3 | 4 | 5 | 6 | 7 |
| 8. Changes are introduced in my district with planning, forethought and preparation. | 1 | 2 | 3 | 4 | 5 | 6 | 7 |
| 9. The superintendent is aware of the challenges and problems I face in my job. | 1 | 2 | 3 | 4 | 5 | 6 | 7 |
| 10. Resources, money and effort are properly allocated to ensure that I can accomplish my educational goals and objectives. | 1 | 2 | 3 | 4 | 5 | 6 | 7 |
| 11. I would classify channels of formal communication as being better than average in my district. | 1 | 2 | 3 | 4 | 5 | 6 | 7 |

PART III TEAMWORK

- | | Strongly Disagree | | | | Strongly Agree | | |
|--|-------------------|---|---|---|----------------|---|---|
| | 1 | 2 | 3 | 4 | 5 | 6 | 7 |
| 12. Teacher input is utilized in decision making by the district. | 1 | 2 | 3 | 4 | 5 | 6 | 7 |
| 13. My principal is open to change. | 1 | 2 | 3 | 4 | 5 | 6 | 7 |
| 14. My superintendent is open to change. | 1 | 2 | 3 | 4 | 5 | 6 | 7 |
| 15. When decisions are made that affect me and the district, my input is considered. | 1 | 2 | 3 | 4 | 5 | 6 | 7 |

PART IV CONFIDENCE AND TRUST

- | | Strongly Disagree | | | | Strongly Agree | | |
|--|-------------------|---|---|---|----------------|---|---|
| | 1 | 2 | 3 | 4 | 5 | 6 | 7 |
| 16. I have substantial confidence and trust in my principal. | 1 | 2 | 3 | 4 | 5 | 6 | 7 |
| 17. I have substantial confidence and trust in my superintendent. | 1 | 2 | 3 | 4 | 5 | 6 | 7 |
| 18. I believe my superintendent has substantial confidence and trust in me. | 1 | 2 | 3 | 4 | 5 | 6 | 7 |
| 19. My personal and social relationships with the other teachers are satisfactory. | 1 | 2 | 3 | 4 | 5 | 6 | 7 |
| 20. My professional relationship with the other teachers is satisfactory. | 1 | 2 | 3 | 4 | 5 | 6 | 7 |

PART V IDENTITY AND PURPOSE

- | | Strongly Disagree | | | | Strongly Agree | | |
|--|-------------------|---|---|---|----------------|---|---|
| | 1 | 2 | 3 | 4 | 5 | 6 | 7 |
| 21. The evaluation instrument used by the district is clear and objective in regard to what is expected and reflects factors that are essential to instruction and classroom management. | 1 | 2 | 3 | 4 | 5 | 6 | 7 |
| 22. District inservice programs are designed to assist teachers by improving teaching ability. | 1 | 2 | 3 | 4 | 5 | 6 | 7 |
| 23. The superintendent understands the problems I experience as a result of my responsibilities. | 1 | 2 | 3 | 4 | 5 | 6 | 7 |
| 24. Decisions that affect me are made at the level that can bring about solution. | 1 | 2 | 3 | 4 | 5 | 6 | 7 |
| 25. I am given the support to meet my students' academic needs by the superintendent. | 1 | 2 | 3 | 4 | 5 | 6 | 7 |

APPENDIX H



Academic & Research Uses P.O. Box 9068 Reno, Nevada 89507 (702) 784-4008

February 24, 1983

Mr. Leon Hensley
Superintendent
Lender County School District
P.O. Box 203
Battle Mountain, NV 89820

Dear Leon;

Per your request, I am writing this letter concerning your research procedure.

1. Since there are too many questions (70) per questionnaire, as you see, your respondents were too tired or confused to answer the last part of the questionnaire.
2. The questionnaire has too many ways to respond for each question. People do not have that many ways to answer. The ideal and maximum number of ways to answer is about seven.
3. From the 70 questions, the selected ~~22~~²⁵ questions are valid. Of course, if the base, the 70 questions, were not well defined, those selected ~~22~~ questions would be less valid.
4. The selection method from the factor scores were designed to pick top meaningful three or four high values. That is the reason why the significant level did not apply here.
5. The last part of the questionnaire did not get high factor score because the reasons described in item 1.

Sincerely yours,


Young O. Koh
Statistical Consultant

YOK:br

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